



Business Support on Your Doorstep

SUCCESS STORY

Development of a subsea wet-mateable connector for offshore renewable energy
Service: access to EU funding (FP7)



Entrepreneurial and scientific collaboration are the base of innovation and they have to be designed to promote progress of society and to contribute to sustainable development.

Francisco Concepción. Marine Signals S.L.

The organisation involved

Marine Signals SL is specialized in marine environment. Its core business is the development, production and marketing of technological products in the marine environment, and provides technical and scientific services with high added value. The final products can be technological applications and/or technological systems designed for the exploitation of marine resources, in which play a key role different technologies: electronics, mechanicals, computers, and remote sensing.

Nowadays Marine Signals finds great effort in the internationalization process due to difficulties on the access to finance. In this regard, the company needs to find the way to access to external sources of financing.

The services received

The **EEN-Canarias** partner **ITC**, organised in collaboration with a specialized consultancy company a FP7 SME workshop. Marine Signals, was one of the SMEs beneficiaries of this initiative.

The Marine Signals attended this event and participated in-depth interview for identify its capacities to take part in a European R&D project.

After that, it was identified a partner search for a FP7-SME-2012-1 proposal under development where Marine Signals presented their expression of interest and it was selected. The proposal was successfully evaluated and the project financed.

WetMate: A 33kV Subsea Wet-Mateable Connector for Offshore Renewable Energy <http://www.wetmate.eu>

The ITC monitored the initial steps to assure the good quality of the service, and support in the preparation of it (budget, activities and fill the official documents).



For more information: eencanarias@itccanarias.org
Website: www.een-canarias.org

Benefits:

- Participation and working in a European R&D project.
- Advisory services related to internationalisation and innovation, information about international fairs (BE/CM), regional financing, and technological cooperation profiles.
- Development of technological relevant relations.
- Exchange information and know-how with the consortium partners.

For more information:

Marine Signals, www.marinesignal.com

EEN-Canarias: www.een-canarias.org

