

enterprise europe network

Boletín de Oportunidades de Cooperación: TIC - 7/5/2020

Oportunidades de cooperación tecnológica: Búsquedas de Socios

[H2020-EIC-FTI-2018-2020: Hungarian engineering company is looking for partners for pre-clinical /clinical validation and commercialisation of medical grade vaporiser.](#)

Update: 2020-05-04 - Deadline: 2020-05-30

A Hungarian engineering company is developing a medical grade vaporiser for medicinal herbs. The device enables efficient and precise dosing of useful ingredients by vaporising valuable active ingredients from dry herbs directly, without the emission of any harmful compounds. The company seeks partners for pre-clinical and clinical testing of the device under a proposal for the H2020 EIC-FTI-2018-2020 call; as well as producers/distributors of medicinal herbs, in particular medical cannabis.

[Eureka: UV and thermal camera aided automatic disinfection robot: Seeking optical design partner from Austria, Denmark, France, Netherlands, and Spain.](#)

Update: 2020-05-05 - Deadline: 2020-05-14

A Turkish start-up company dedicated to developing unique products for the industrial automation sector is developing a new Eureka project proposal to fight against the COVID-19 virus. The objective of the project is to develop an automated robot that performs disinfection with UV-C, whose effectiveness on disinfection has been proven by many scientific studies. They are looking for an SME partner to design and optimize the optics of the UV-C light sources attached to the robot.

[EUREKA industry/ academic partner sought for the collaborative R&D call on advanced materials](#)

Update: 2020-04-29 - Deadline: 2020-05-22

A London-based advanced battery development company is looking to jointly apply for the EUREKA R&D funding call on the topic of advanced materials from participating EUREKA countries, with either an industry partner or an academic research partner. The call is to be agreed under an R&D agreement. The objective is to collaborate on semiconductor & display and secondary batteries & sensor technology.

Oportunidades de cooperación tecnológica: Demandas

[COVID19 - Sensor module for contactless temperature and biometric parameters detection sought](#)

Update: 2020-05-06 - Deadline: 2020-06-06

An Italian innovative company specialized in artificial intelligence solutions enhancing companies digitization is developing a COVID-19 solution to verify and monitor people access to work places. The SME is looking for a partner for technical/commercial agreements with technical assistance to develop/integrate innovative sensors for contactless temperature detection, face/contactless biometric parameters recognition and gesture detection, to be combined within an open source hardware platform.

[UK Midlands SME is seeking technology partners to develop an innovation that supports copyright protection and fair remuneration for creatives.](#)

Update: 2020-04-29 - Deadline: 2021-04-30

A UK SME is developing a digital platform and innovation for creatives and their discoverers which tracks and traces their digital content online to minimise plagiarism and losses in remuneration. They are now seeking technical and research cooperation partner/s with skills in blockchain and artificial intelligence (AI) to co-develop the solution, and conduct research in the development to bring together multiple disciplines.

[Robotized mushroom harvesting technology sought by leading Dutch mushroom company.](#)

Update: 2020-04-27 - Deadline: 2021-04-28

A leading Dutch company active in the entire mushroom supply chain faces shortages in the labour market and rising labour costs. Therefore it wants to robotize the mushroom harvesting process. The company is looking for partners that offer technology to pick mushrooms from different shelves in a narrow growing room. It aims to set up a pilot proving the technical and economical feasibility of such a system within the framework of a commercial agreement with technical assistance.

[Seeking technologies that maximise customer engagement for artificial intelligence-assisted predictive marketing system](#)

Update: 2020-04-29 - Deadline: 2021-04-28

A Singapore games development SME seeks technologies related to chatbots, marketing, machine learning and statistics, data analysis for an artificial intelligence (AI)-assisted predictive marketing and community management system. The proposed solution will empower marketers to craft personalised content and maximize customer engagement. EU SMEs from a EUREKA participating country with the sought technologies/capabilities are welcome to collaborate via a licensing/ research partnership.

Oportunidades de cooperación tecnológica: Ofertas

[A peer-to-peer live video streaming platform](#)

Update: 2020-04-28 - Deadline: 2021-04-29

A Macedonian software programming company is offering a live streaming solution that uses peer-to-peer streaming technology where each connected device is helping to deliver the video to another user. The solution, which has fast video response and low video latency, provides savings of up to 70% of the hosting costs. The company is looking to establish partnership under the terms of commercial agreement with technical assistance.

[Next generation procurement optimisation platform for companies and governments](#)

Update: 2020-05-06 - Deadline: 2021-05-07

A Portuguese start-up, with IT expertise in AI developed a procurement cloud based B2B platform for optimising and negotiating purchases, applicable in multiple sectors. It calculates the optimal solution for the best prices, quantities, discounts, buyer requirements and supplier constraints using AI to minimise purchasing costs, time, and complexity. They seek international commercial agreements with technical assistance, but are also interested in joint ventures, and financial agreements.

[Innovative social media profiling solution](#)

Update: 2020-05-06 - Deadline: 2021-05-07

A Spanish SME has developed an advanced social media profiling solution which helps digital marketing and customer relationship management (CRM) teams. This solution provides first party data from consumers based on their interactions in social networks. It provides an enriched customer profile, achieving greater segmentation capabilities to launch more personalised marketing campaigns and communications. The company is looking for ICT integrators willing to cooperate under licence agreement.

[Automated subtitling solution for live video broadcasting](#)

Update: 2020-05-06 - Deadline: 2021-05-07

A Northern German SME offers an automated subtitling solution for live video broadcasting and streaming. Thanks to live transcription, speeches can be followed easier by the virtual audience, a barrier-free access is provided and transcription of content allows keyword search following an event. License agreements are offered to providers of professional applications like conferences, conventions, political events, meetings, news or entertainment.

[COVID-19: Personal protective equipment reusable half-mask with an P3 exchangeable external filter made by mould-injection offered for a licence or commercial agreement with technical assistance](#)

Update: 2020-05-05 - Deadline: 2021-05-06

A Czech start-up in cooperation with industrial and university partners has developed a protective half-mask with an exchangeable P3 filter meeting the highest degree of protection. The set consists of the body of the mask manufactured by injection moulding and an external filter, which meets the same or higher degree of protection as an FFP3 respirator. The company is looking for a license or a commercial agreement with technical assistance.

[COVID19 – Machine for manufacturing surgical masks at industrial scale](#)

Update: 2020-05-05 - Deadline: 2021-05-06

A Spanish SME, active in the area of electronics and industrial automation, has developed an innovative machine to manufacture up to 120 surgical masks per minute. The developed equipment is capable of manufacturing surgical-type masks, with up to 4 layers of protection and with ultrasonic welding systems for the assembly of the mask. The Spanish company is seeking industrial partners (manufacturers of disposables mainly but not only) for commercial agreements with technical assistance.

[Method for quickly developing an architectural project in real time](#)

Update: 2020-04-29 - Deadline: 2021-04-30

A Spanish university has drafted a method for developing an architectural project by means of Voronoi diagrams, which allows to quickly obtain different distribution possibilities of the uses in the space. In addition, the client is able to see the result in real time. Developers and constructors interested in technical cooperation agreements are sought.

Oportunidades de cooperación empresarial: Demandas

[A Czech company is looking for new technology-based innovative products for distribution through its international distribution network](#)

Update: 2020-05-06 - Deadline: 2021-05-07

The Czech renowned company is searching for new technology-based products that would utilize its international reselling network. The network is experienced in marketing/distribution of optical devices (industrial cameras & 3D scanners) globally. Thus small/medium enterprises sought should own innovative products well-fitting to this distribution network. The cooperation can be based on distribution or even joint-venture agreement.

Oportunidades de cooperación empresarial: Ofertas

[A Spanish company has developed software based on artificial intelligence technology for the sperm morphology and motility analysis and looks for distributors.](#)

Update: 2020-05-06 - Deadline: 2021-05-07

A Spanish company develops customised software for specific purposes as well as artificial intelligence and vision solutions for a wide range of sectors. The company has developed software based on artificial intelligence intended for the sperm morphology and motility analysis. The company is looking for distributors of this software that could be also involved in the development of the commercialization strategy.

[Italian software house seeks agents for first integrated management software for vegetable nurseries](#)

Update: 2020-05-06 - Deadline: 2021-05-07

The software house, based in Italy, has developed an innovative management software for vegetable nurseries, in collaboration with experts of horticultural sector. The company is looking for agents, with experience in software solutions and well-developed contacts in the agriculture sector.

[Manufacturer of smart modular system for access control, time attendance and automation from Bulgaria is actively looking to expand and grow the business internationally under commercial agency agreements](#)

Update: 2020-05-06 - Deadline: 2021-05-07

A Bulgarian engineering company specialized in development and production of software and hardware components provides business to business solutions under its own brand intelligent modular systems for security, accesses control, working hours and automation. The company is looking for new value added reseller - partners to deliver complex solutions under commercial agency agreements.

[Bulgarian SME offering software solutions for risk management for the financial industry seeks commercial agency agreements and joint venture partners.](#)

Update: 2020-04-30 - Deadline: 2021-05-01

This Bulgarian company is looking for partners across EU to promote and/or assist users to take up and use its products. Ideal partners would be software retailers, IT consulting companies or other companies with connections to the area of finance and risk management, under a commercial agency agreement. Another partnership sought is joint venture agreement with IT companies from the EU with knowledge or interest in the development and implementation of financial instruments.

[UK software consultancy specialising in enterprise e-commerce solutions, design and integration of specialist business systems into retail, distribution and manufacturing sectors and solutions for distance or home working offers outsourcing/subcontracting.](#)

Update: 2020-04-30 - Deadline: 2021-05-01

This UK software consultancy has extensive experience designing and implementing e-commerce solutions, integrating a wide selection of specialist business accounting and customer relationship management systems that fit within retail, distribution and manufacturing sectors and with setting up remote sales order processing solutions, offers its services under either an outsourcing or sub-contracting agreement with potential partners.

[A Czech producer of secure bicycle stands with built-in charger for electric bikes is looking for partners focusing on smart cities solutions to conclude commercial agency agreement](#)

Update: 2020-04-29 - Deadline: 2021-04-30

A Czech manufacturer of bicycle stands offers its smart stand with built-in charger for electric bicycles. The bicycle stand is fully autonomous and user can unlock it with a contactless card. Security is ensured by an armoured chain and cannot be overcome with lever pliers. The stand is connected to internet and equipped with solar-charger. The SME is looking for commercial agency agreements with companies involved in smart cities projects and/or municipal transportation projects.

[COVID-19: A Czech company, offering robust, contactless hand-disinfectant stand for public places, is looking for a distributor](#)

Update: 2020-04-30 - Deadline: 2021-04-30

A Czech company has developed a durable stand for public places (indoor and outdoor), which serves as a contactless hand-disinfectant applicator. The advantage of the offered solution

includes resistance to vandals' attacks, large tank's capacity, remote control of the capacity and easy refilling. The company is looking for a distributor to sign distribution services agreement.

[Slovenian developer and manufacturer of fixed wing small Unmanned Aircraft Systems is looking for distributors](#)

Update: 2020-04-28 - Deadline: 2021-04-29

A Slovenian company is specialized in manufacturing of fixed wing small Unmanned Aircraft Systems (UAS - unmanned aircraft and the equipment to control it remotely). The company wants to expand its sales potential. They are looking for partners to cooperate under a distribution services agreement.

[Polish software development house is looking for outsourcing cooperation](#)

Update: 2020-05-04 - Deadline: 2021-05-05

Polish IT company is interested in establishing long-term international cooperation on the basis of outsourcing agreement. The company specializes in software development, outsourcing of IT specialists and providing advisory services on legal and public tender issues related to IT industry.

[The Ukrainian custom software development company is offering web and mobile app development in terms of subcontracting or outsourcing agreements](#)

Update: 2020-04-27 - Deadline: 2021-04-28

The Ukrainian company is a full-service mobile, web, and custom software developer with a strong background and in-depth expertise in the healthcare, enterprise, education, e-commerce and paid chatting, and consultancy verticals is looking for subcontracting or outsourcing agreements.

[COVID- 19: Spanish health and safety company offers solutions to mitigate Covid-19 impacts on tourism to destination service providers for subcontracting.](#)

Update: 2020-05-06 - Deadline: 2021-05-07

Spanish consultancy specialist in health, hygiene, safety, remote auditing and training for the global tourism industry offers an integral ad-hoc solution to support destination suppliers to implement the necessary protocols in order to ensure a safe hygiene response to the post-Covid-19 period. A recognised certificate of Covid-19 hygiene response can be issued to restore confidence to travellers and tour operators. The partnership agreement is sought in terms of subcontracting.

[Company from Bosnia offers innovative ecology smart benches under distribution agreement](#)

Update: 2020-05-05 - Deadline: 2021-05-06

A company from Republic of Srpska, Bosnia and Herzegovina is producing innovative and smart solar products. One of its main products is a smart innovative ecology bench. The company is interested in identifying international business partners to conclude partnership agreements for the distribution of their products.

ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a eencanarias@itccanarias.org