

# enterprise europe network

## Boletín de Oportunidades de Cooperación: TIC - 25/5/2020

### Oportunidades de cooperación tecnológica: Búsquedas de Socios

[H2020-EIC-FTI-2018-2020: Development of a Vehicle-to-Infrastructure Solution for Massive Data Upload and Analysis by LiFi: public transport operators or OEMs are needed](#)

*Update: 2020-05-19 - Deadline: 2020-05-29*

A French company, expert in electronic embedded systems, develops Telecommunication Control Unit (TCU) with LiFi technology for transport operators to transfer high amount of data from vehicles to infrastructure. The company is looking for public transport operators or OEMs in the framework of H2020 Fast Track Innovation European collaborative project.

### Oportunidades de cooperación tecnológica: Demandas

### Oportunidades de cooperación tecnológica: Ofertas

[An innovative Italian company has developed a "smart wagon" technology for the management of the sorting of single railway wagons, for the automatic loading of containers and to implement the intermodal freight transport using wheeled vehicles](#)

*Update: 2020-05-20 - Deadline: 2021-05-21*

An Italian software company has patented and tested an innovative model for managing the handling of single railway wagons. It is a "smart wagon" whose movement is managed by a multi-level IT platform that allows you to reduce logistics costs. The company is looking for international partners to develop market-ready technology under commercial agreements with technical assistance, joint venture and license agreements.

[Compact and universal device for extreme macro photography](#)

*Update: 2020-05-21 - Deadline: 2021-05-22*

A Spanish Public Research Institution has developed a compact device for macro enlargement photography by stacking photographs, ready to be placed on any work table. It is universal because is configured to use a set of lenses and microscope lenses, so that you can obtain high quality photographs and infinite focus on objects from a size not visible to the naked eye to objects of various centimetres in size. Companies from the imaging industry are being sought for license agreements.

#### [Interior design approach with wellness applications](#)

*Update: 2020-05-21 - Deadline: 2021-05-22*

An Italian company has developed a solution aimed at combining technology, wellness and multisensory objects to produce light effects on internal environments and produce relax or impact on humour of people. The company is interested in finding partners with whom to develop the project in defined objects, through technical cooperation agreements (joint development or customized development), or financial agreements (investment on the project).

#### [Evidence Based Interior Design for Architectural concepts](#)

*Update: 2020-05-22 - Deadline: 2021-05-23*

An Italian company has developed an evidence based solution aimed at combining technology and wellness and multisensory objects or applications to produce light effects on internal environments, relax and impact on humour of people. The company is interested in finding partners with whom to develop the concept into architectural projects, through technical cooperation agreements (joint development or customized development).

#### [Fingerprint of agro-food products for quality control](#)

*Update: 2020-05-25 - Deadline: 2021-05-26*

An Italian company, with professional experience in developing innovative systems applicable to micro and small companies, has realized a flexible fingerprint scan methodology for agri-food products. The Italian company is interested in finding early adopters (companies), and associations, from Switzerland, France and Italy, willing to have novel customized scan systems through commercial agreements with technical assistance (adaptation to own needs) or technical cooperation agreements.

#### [Virtual energy audit platform for the built environment](#)

*Update: 2020-05-25 - Deadline: 2021-05-26*

A Singapore SME has developed a fully virtual energy audit tool for the built environment that can be used by building owners, managers and consultants and applied to different building typologies from commercial to industrial buildings. The SME is keen in establishing research or technical cooperation agreements with French or European companies with the interests to jointly apply for bi-lateral funding support.

**Oportunidades de cooperación empresarial: Demandas**

**Oportunidades de cooperación empresarial: Ofertas**

[A Spanish SaaS-based human resources tech start-up specialized in the employee experience field to help people do their jobs better and be happier at work is seeking partners under a commercial agreement](#)

*Update: 2020-05-20 - Deadline: 2021-05-21*

The Spanish technological start-up in the field of human resources offers a multi-device cost-saving plug-and-play software as a service (saas) platform to build onboarding programs. It is based on a culture of ongoing learning and personalized experiences designed to engage employees along their journeys. The goal is to provide ongoing microlearning and constant communication between company-employee. The type of partnerships envisaged are commercial, financial and license agreements.

[French developer of SaaS module for fleet operation optimisation is seeking business cooperation under licence agreement with industry players in the field of mobility, transportation or logistics and with software editors](#)

*Update: 2020-05-19 - Deadline: 2021-05-20*

A French start-up is developing innovative open source software for transportation optimisation (mobility, deliveries, services). This software has already proven its worth in terms of transportation cost reduction (up to 20 %). The company is seeking business cooperation under licence agreement with industry players and editors facing any problem involving operating a fleet of vehicles.

[A Korean company is looking for partner for their mobile negative pressure isolation room\(NPIR\) products under distribution services agreement](#)

*Update: 2020-05-25 - Deadline: 2021-05-26*

A Korean company specialized in designing and manufacturing mobile negative pressure isolation room (NPIR) products is looking for partners for distribution services agreement to distribute its product which is strict isolation equipment of patients for infectious diseases. The company is looking for a distribution services agreement with distributors who are specialized in contagious diseases and medical equipment, government project bidding.

[A Serbian software company offers software development for digital transformation of the partner's processes under outsourcing and subcontracting.](#)

*Update: 2020-05-19 - Deadline: 2021-05-20*

A Serbian software company is specialized in building impactful digital engineering solutions powered by the latest technologies. It provides software development outsourcing that covers the complete development life cycle, including design, programming, testing and validation, maintenance, and customer support. The company is considering outsourcing agreement and subcontracting partnership.

[Slovak IT company specialized in development of mobile and web applications is offering pay-per-view and livestream platform via outsourcing agreement](#)

*Update: 2020-05-22 - Deadline: 2021-05-23*

A Slovak company specialized in the development of high- quality digital solutions for companies in different segments has developed a pay- per- view and livestream platform. The company is looking partners to cooperate via an outsourcing agreement.

[COVID19: A Spanish safety access control biometric terminal based on contactless facial solution to authenticate users is looking for distributors](#)

*Update: 2020-05-19 - Deadline: 2021-05-20*

A Spanish company has developed a solution on facial recognition technology, which verifies the identity of users remotely (or in-person), enrolling them, and then authenticating them to request physical access to any access control systems. This equipment reduces dramatically the risk of COVID-19 thanks to the contact-less access control service. Distributors specialized in the access control sector with clients and expertise in European but also Latin-America markets are sought.

[British start-up is seeking investor/s under financial/joint venture agreements to develop an innovation that supports copyright protection and fair remuneration for creatives.](#)

*Update: 2020-05-19 - Deadline: 2021-05-20*

A UK SME has developed a digital platform and innovation for creatives and their discoverers which tracks and traces their digital content online to minimise plagiarism and losses in remuneration. The company is now looking to secure private equity partner/s via financial or joint venture agreements. The ideal candidate will have a background in the creative industry and experience in digital technology, blockchain and/or artificial intelligence.

[Ukrainian manufacturer of LED lighting equipment for industrial, commercial and municipal applications is looking for distributor](#)

*Update: 2020-05-18 - Deadline: 2021-05-19*

Ukrainian manufacturer of LED lighting equipment offers a wide range of light fixtures for various applications: industry, warehouses, retail, offices, public buildings, outdoor. The company aims to contract a long-term distribution agreement with potential partners. The company has a presence in foreign markets and is able to offer the European level of quality, long warranty terms, and post-warranty service. The company sources its key components exclusively from leading worldwide suppliers.

[Slovenian company offers services in the field of electrical installations under outsourcing agreement](#)

*Update: 2020-05-22 - Deadline: 2021-05-23*

A Slovenian company is specialized in complete engineering services in the field of electrical installations - from project documentation and electronics manufacturing to implementation on facilities. The company is interested in enlarging its sales and is therefore offering its services to partners for long-term cooperation under outsourcing agreement.

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#### ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a [eencanarias@itccanarias.org](mailto:eencanarias@itccanarias.org)