

## Boletín de Oportunidades de Cooperación: Bioeconomía - 21/7/2020

### Oportunidades de cooperación tecnológica: Búsquedas de Socios

[EUROSTARS – A partner to carry out preclinical in vitro and in vivo testing is sought for the development of liquid formulations for oral drug delivery of biologics](#)

*Update: 2020-07-18 - Deadline: 2020-07-27*

A Spanish SME developing its formulation platform for the oral administration of drugs, with special interest for biologic actives, is looking for a partner expert in the preclinical biological testing of oral drug formulations to submit a proposal to the next EUROSTARS call. In this project, the company wants to demonstrate how this system allows the oral administration of drugs that currently need to be administered intravenously, including biologic compounds.

[Eureka healthy ageing - A UK biotech SME is seeking partners to develop gamification therapy using serious games for early dementia.](#)

*Update: 2020-07-14 - Deadline: 2020-07-31*

The UK biotech SME is aiming to submit a proposal under the currently open Eureka Healthy Ageing call, and are seeking SME partners or research organisations with serious games interest to partner with them to develop a therapy based gamification product for early dementia, or healthy ageing organisations or care-homes to collaborate with them to develop the right product and implement a user testing system for maximum impact and results. EOI Deadline: 31-Jul-20  
Call Deadline: 5-Aug-20

[EUROSTARS - Research partner active in machine learning and robot safety sought for agritech research cooperation](#)

*Update: 2020-07-16 - Deadline: 2020-07-31*

A Dutch start-up is developing an autonomous field weeding robot for precision farming. The company is looking for partners from Germany, France or the UK active in machine learning and robot safety to cooperate within a EUROSTARS consortium (deadline 3 September 2020).

## Oportunidades de cooperación tecnológica: Demandas

[A Dutch biotech company is looking for technologies and expertise for the development and implementation of a bioinformatics platform for next generation sequencing analysis in an online environment.](#)

*Update: 2020-07-09 - Deadline: 2021-07-10*

The Dutch biotech company is looking for an IT-based technology and expertise to productize their pipelines to analyse and interpret viral next generation sequence data. The outcome should be implemented with the highest security in a broader market. The company is looking for a collaboration with companies and academia and envisions a commercial agreement with technical assistance, a license agreement or a technical cooperation agreement. This request is part of an open innovation challenge.

[Technical cooperation sought for exploitation of a novel real-time blood propofol sensor for integration into a variety of applications](#)

*Update: 2020-07-14 - Deadline: 2021-07-15*

A UK company has developed a novel biosensor for measuring blood propofol concentration in real-time incorporated into an analyte recovery platform that does not require blood withdrawal. Under technical cooperation agreements, partner organisations will contribute to and influence the further development of the technology to facilitate successful integration into established or newly developed devices.

## Oportunidades de cooperación tecnológica: Ofertas

[Recycling, upcycling and downcycling engineering to improve the value chain of waste and secondary feedstocks](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

A well-established Austrian company offers solutions in the field of strategic research, innovation, scale-up, engineering and turnkey plant construction. The focus lies on green technology solutions to improve the value chain of waste and secondary feedstocks. The goal is to recycle and upcycle unused waste streams in food and biomass processing, as well as rendering. Partners are sought for licencing, technical cooperation agreement, commercial agreement and possibly research cooperation.

[Spanish SME offers more accurate measurements for the food and pharmaceutical industries through spectroscopy.](#)

*Update: 2020-07-14 - Deadline: 2021-07-15*

A Spanish (Basque) SME specialized in the development of photonics technology for different industrial fields offers innovative technology to make inline measurement of different parameters based on spectroscopy for the food and pharmaceutical industries. The company looks for either a commercial agreement with technical assistance and license agreement.

[High-performance lubricant for winter sports - biodegradable, non-toxic and easy to use. A substitute for the critical fluorine ski waxes](#)

*Update: 2020-07-16 - Deadline: 2021-07-17*

Swiss company developed a sustainable "ski wax" based on indigo - a stable blue plant dye - hygienically and ecologically sound. The hard, oxidation-resistant sliding surface ensures minimal friction on ice, snow and water, low abrasion, minimal dirt absorption and long use. Commercial agreement with technical assistance and/or license agreement offered as intended for sale by specialist dealers to replace the fluorinated waxes banned by the Fédération Internationale de Ski (FIS) next winter.

[Universal, time and cost-saving machine for the complete testing of hydraulic parts and modules for applications in automotive, commercial vehicles, industrial manufacture](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

An Austrian SME offers a unique machine for the complete testing of entire hydraulic modules (e.g. gearbox control) at a large range of different temperatures. It provides lower overall costs and faster test setup than with individual solutions, simple change of test objects and a high degree of data acquisition for optimization. Developer of hydraulic components (companies, R&D), technical sales agents and manufacturers of other test systems are sought for commercial or technical cooperations.

[A Spanish research center offers a synthetic hydrogel for immunotherapy and 3D printing](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

A Spanish biomedical research networking center has developed a novel 3D (bio)printable hydrogel. They have also created the method for producing it and its use in T-cell culture for immunotherapies (particularly in cancer). The biomedical center is looking to establish license, research cooperation, or joint venture agreements.

[Italian research group offers chemotherapy, a drug monitoring system for Imatinib and looking for financial agreement](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

An Italian research group has developed an electrochemical method to measure the concentration of the anti-cancer drug Imatinib in patient's plasma and then to establish the optimal dose, with an on-site test readable in real time. They are looking for financial agreement to facilitate the production of the prototype.

[COVID19 - Microbiological Disinfection Booth](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

An Andalusian SME has developed a Microbiological Disinfection system to be used on people, objects and animals. This system, together with the use of a suitable disinfectant, guarantees a total disinfection in places with a high number of people. They seek technology companies for technical cooperation as well as entities for commercial agreements with technical assistance.

[R&D partners sought for an electromechanical transducer based on sliding nano-actuator with applications in medicine, robotics and engineering](#)

*Update: 2020-07-13 - Deadline: 2021-07-14*

The researchers from the Czech university have developed an electromechanical transducer based on sliding nano-actuator. The application potential is in areas of robotics (micro- and nanoelectromechanical systems, electronics, automotive, aerospace, defence), medicine (surgery and orthopaedics, cardiac surgery, ophthalmology) and general engineering. The researchers are looking for partners interested in research or technical cooperation.

[Diagnostic kit for acute myeloid leukemia and myelodysplasia](#)

*Update: 2020-07-16 - Deadline: 2021-07-17*

An Italian University developed and patented a new technology consisting of a diagnostic kit able to identify quickly, accurately and economically the two most frequent IDH2 gene mutations in patients affected by acute myeloid leukemia and myelodysplasia. They are looking for companies and startups interested in further development of the kit to bring it to the market, through commercial agreements with technical assistance; moreover, legal advice and marketing expertise is sought.

[Portuguese SME offers and develops innovative technologies for medical devices. Commercial agency agreement with technical assistance or technical cooperation agreement are sought.](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

Portuguese SME develops projects and products in the rehabilitation and physiotherapy areas, through design and development of medical devices and other fields, such as robotics, wearable devices and biomedical products. The SME intends to make available services, products and technologies that contribute to improving health and life quality. The company is offering its know-how and technology to business partners and subcontractors under a commercial agreement or technical cooperation agreement.

[Portuguese SME offers and develops innovative technologies for medical robotics applications.](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

Portuguese SME specialized in robotics has a consolidated experience in design and development of medical and wearable devices and biomedical products. The SME offers its technology and know-how of robotics, haptic devices and telemanipulation to potential partners on European projects (Horizon 2020, AAL, others), willing to establish commercial agreements and technical cooperation agreements. The partner sought is an entity which would benefit from the resulting solution from the project.

[Industrial process for producing quartz and other quartz-containing raw materials that reduces over 75% the toxicity related to Respirable Crystalline Silica \(RCS\).](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

A Spanish university research group has developed a technology to treat quartz and other raw materials that contain it, which reduce considerably the respirable crystalline silica (RCS) toxicity and maintains the industrial properties of the original quartz. They look for companies interested in industrial applications through licence agreement, research and/or technical cooperation agreement.

[Customisable light-emitting diode \(LED\) system for indoor farming](#)

*Update: 2020-07-09 - Deadline: 2021-07-10*

A Singapore research institute has developed a customisable LED light system plus software for indoor farming use. With urban farming on the rise, the technology allows the remote control of lighting and data analytics to improve productivity, reduce energy costs and optimise crop yield. The technology provider is keen to collaborate with SMEs with the relevant expertise/technologies via licensing agreements to commercialise this technology.

## Oportunidades de cooperación empresarial: Demandas

[French company of straw cases is looking for rye straw providers under supplier agreement](#)

*Update: 2020-07-09 - Deadline: 2021-07-10*

A French producer based in South West of France specialised in the production of straw cases for the maturing and presentation of cheeses and other food products is searching for suppliers of rye straw under supplier agreement

[A Dutch eco-friendly company is looking for residual agricultural wheat waste \(and pulp\) in India to be used for their innovative plastic-free straws.](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

A Dutch eco-friendly company supplies plastic-free straws. The wheat straws can be regarded as a sustainable alternative for plastic straws, which have a dramatic effect on our environment. Recently, the company developed an innovative technique to manufacture wheat straws from wheat pulp and plans are underway to start a factory in India. The company is looking for large wheat farmers in India to buy the waste wheat pulp from. A supplier agreement is envisioned.

## Oportunidades de cooperación empresarial: Ofertas

[Montenegrin producer of high-quality smoked and cured ham is looking for trade partners to sign a distribution services agreement](#)

*Update: 2020-07-18 - Deadline: 2021-07-19*

A Montenegrin company with an extended experience in the production and selling of smoked and cured products is looking for distributors from Austria, Belgium, Croatia, Germany, Italy, Spain, Netherlands and Slovenia. The company is interested in collaboration for distributing quality products like: Montenegrin smoked and cured ham and other cold meats products. Looking for distribution services agreement as this will be new product to those markets.

[A Romanian producer of hard dough biscuits seeks distributors](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

A Romanian company specialised in production of hard dough biscuits is interested in finding distributors in EU countries and beyond. The company would like to expand its distribution network abroad and to meet new customers at new markets under a distribution services agreement.

[A Romanian company owning a sawmill and producing high-quality timber is looking for acquisition partners](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

A Romanian company operating in the wood industry is looking for a buyer for a sawmill and timber manufacturing plant, which is located in the western area of Romania. The company produces high-quality timber from solid wood. The type of partnership sought is an acquisition agreement.

[A Slovenian company is offering calcium silicate-based cement powder-like dental root sealer product under a distribution agreement](#)

*Update: 2020-07-16 - Deadline: 2021-07-17*

The Slovenian spin-out company is offering a synthetic, bioactive calcium silicate-based cement of high purity, a powder-like dental root sealer used in dentistry for endodontic treatment for a clinically effective dental root canal filling. The company is looking for distributors under a distribution services agreement.

[A Ukrainian producer of peas, pea flour, wheat flour and pulses is looking for a long-term cooperation with trade companies or their agents to cooperate under the manufacturing or commercial agency agreements.](#)

*Update: 2020-07-09 - Deadline: 2021-07-10*

A Ukrainian company specialized in producing groats, pulses, pea and wheat flour, legumes and mixed feed is interested in searching of new partners for cooperation. Assortment of goods consists of 31 articles. The enterprise is interested in partners from EU, the Middle East and Asia that are engaged in import business of agro and food commodities. It is looking for international business partners to collaborate under the manufacturing or commercial agency agreements.

[Ukrainian manufacturer of confectionery products is looking for distributors](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

A Ukrainian company is specialized in manufacturing flour confectionery products (gingerbread cookies, sugar cookies and butter biscuits). The company is looking for partners for long-term cooperation under distribution service agreements in the EU to expand its market.

[French importer of high-quality rare organic olive oil from the Maghreb is looking for distributors in Europe](#)

*Update: 2020-07-10 - Deadline: 2021-07-11*

A French SME specialized in naturopathy and health food, imports rare niche gourmet products in limited quantities which are real pearls reflecting the excellence and authenticity of the living heritage of the Maghreb. The SME offers in particular a premium organic extra virgin fruity olive oil with a gold medal (500ml bottle). It is looking for commercial partners in Europe (distributors of high-end products, central purchasing office for delicatessen) under distribution service agreements.

[A Greek company active in pesticides, fertilizers and bio-stimulants is looking for new distributors](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

A constantly growing Greek industrial and commercial agricultural supplies company, which is highly active in the field of pesticides and fertilizers since 1977, offers comprehensive solutions

for plant protection and nutrition. The company is currently looking for cooperation with distributors of bio-stimulants, pesticides and plant nutrition products under distribution services agreement.

[A Turkish design company from the health sector is looking for outsourcing agreement](#)

*Update: 2020-07-16 - Deadline: 2021-07-17*

The Turkish company was established in 2019, Kayseri, Turkey. The company provides 3D modeling and industrial design services/consultancy externally. It is specialised in design for healthcare sector. In addition, the company provides consultancy services to university projects. The company is looking for outsourcing agreements.

[Spanish SME that manufactures and distributes biostimulant, bioprotection and specialty nutrition solutions to more than 60 countries since 1982 is searching for international partners to distribute its products](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

A Spanish company, a world leader in the plant health and biocontrol sector with commercial presence in 4 continents, produces biostimulant, bioprotection and specialty nutrition solutions specially adapted to any kind of soil or climate. The SME is searching for solid partners / distributors for its products globally, able to establish a win-win commercial relationship through commercial agency agreement or distribution services agreement.

[Belgian SME is looking for distributors for a Data Collection and Risk Mapping software package in Europe and worldwide under commercial agency or distribution services agreements](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

The Belgian software development company is establishing a network of value-added resellers. The offered software package maps the distribution of insects and other pests that transmit diseases or cause nuisance. It can be applied in a wide range of domains (public and animal health, environment and biodiversity, agriculture, forestry or urban ecology). Commercial agency or distribution services agreements are sought with distributors dealing with public institutes, academics or industry.

[Ukrainian company produces bacterial \(probiotic\) starters for homemade dairy products \(yoghurt, kefir\) is looking for distributors](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

The company propose a product that is used for easy making healthy and tasty food at home. The company markets its products locally to the leading retail food chains and would like to expand its activity and export to similar chains abroad under a distribution services agreement.

[UK based R&D Company that has developed a revolutionary, handheld cooking device with patented technology for the testing of meat doneness throughout the grilling process is seeking commercial agency or distribution partners](#)

*Update: 2020-07-16 - Deadline: 2021-07-17*

The UK company has fully developed a unique and patented device to accurately test the level to which a steak is cooked both during and after the cooking process. The device offers significant

benefits over currently available options through unique innovations. The company is seeking commercial agency or distribution agreements with retail and supply companies.

[Polish producer of fertilizer is looking for partners under commercial agency or distribution services agreements](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

A Polish producer of fertilizer composed of organic substances with minerals (nitrogen, phosphorus, potassium, calcium) and microelements such as magnesium, boron, copper, molybdenum, iron, zinc, sulfur, manganese and organic carbon is looking for partners for commercial agency or distribution services agreements. The product gives the possibility of comprehensive fertilization by providing all the necessary elements for the development of plants and improving structure of the soil.

[Finnish diagnostic SMEs offer their Upconverting Nanoparticles \(UCNP\) technology chemistry and detection tools to sales partners](#)

*Update: 2020-07-13 - Deadline: 2021-07-14*

Two Finnish SMEs have developed Upconverting Nanoparticles (UCNP) technology chemistry and detection tools to utilize in healthcare, environment and pharma assay. The companies are looking for sales partners to collaborate with, in the form of own equipment manufacturing or distribution agreements.

[French SME is looking for distributors for its innovative anti-fog mask accessory](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

The French SME based in the North of France was established in 1947. They are specialized in industrial subcontracting. Faced with the COVID-19 crisis, they developed an innovative accessory to prevent the appearance of mist on the glasses when wearing a mask. The company aims to expand internationally worldwide with local partners to distribute this accessory. The company is also interested by a commercial agency agreement, licensing and manufacturing agreement.

[Italian company producer of high-quality eco-friendly coffee products seeks distributors in Europe, preferably in the hotel, restaurant and catering \(HoReCa\) sector](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

Italian producer offers a wide range of high-quality coffee products - which includes but not limited to coffee beans, ground coffee, coffee capsules and pods 100% compostables – and is looking for retailers and/or distributors, mainly - but not exclusively - in the hotel, restaurant and catering (HoReCa) sector.

[Ukrainian producer of wooden bicycle frames seeks distributors](#)

*Update: 2020-07-13 - Deadline: 2021-07-14*

A producer of wooden frames and complete bicycles from Ukraine seeks distributors. Innovative wooden frames that absorb kicks and vibration with improved durability and strength are in great demand in Ukraine. The manufacturer is looking for distributors and financial partners to expand its international activities.

## ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a [eencanarias@itccanarias.org](mailto:eencanarias@itccanarias.org)