

## Boletín de Oportunidades de Cooperación: Medio Ambiente - 21/7/2020

### Oportunidades de cooperación tecnológica: Búsquedas de Socios

[H2020-Fast Track to Innovation \(FTI\): Solar process heating as a service, end user sought for demonstration plant for solar process heating](#)

*Update: 2020-07-16 - Deadline: 2020-09-01*

A German SME looks for an industrial end-user requiring process heat. The heat will be provided by a demonstration plant for solar process heating with concentrating solar thermal collectors installed at the partner's site. The partner can be from the food & beverage, chemical, textile or metal sector. The project aims at collecting reliable performance data necessary to further develop the market for solar process heating. Partnership will be a research agreement in the frame of an FTI project.

### Oportunidades de cooperación tecnológica: Demandas

### Oportunidades de cooperación tecnológica: Ofertas

[Recycling, upcycling and downcycling engineering to improve the value chain of waste and secondary feedstocks](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

A well-established Austrian company offers solutions in the field of strategic research, innovation, scale-up, engineering and turnkey plant construction. The focus lies on green technology solutions to improve the value chain of waste and secondary feedstocks. The goal is to recycle and upcycle unused waste streams in food and biomass processing, as well as rendering. Partners are sought for licencing, technical cooperation agreement, commercial agreement and possibly research cooperation.

[Used oils refinery - a new decentralized way of returning used oils back to industry in a profitable way](#)

*Update: 2020-07-16 - Deadline: 2021-07-17*

A Czech SME active in ecology and recycling of waste has developed cost efficient technology for reconditioning of used industrial and cooking oils. The technology is 4 - 5 times cheaper compared to currently known methods, it's TÜV certified and complies with relevant EU standards. The regeneration unit is available both in stationary and mobile versions. The company is looking for used oils collecting and recycling companies to conclude a commercial agreement with technical assistance.

[High-performance lubricant for winter sports - biodegradable, non-toxic and easy to use. A substitute for the critical fluorine ski waxes](#)

*Update: 2020-07-16 - Deadline: 2021-07-17*

Swiss company developed a sustainable "ski wax" based on indigo - a stable blue plant dye - hygienically and ecologically sound. The hard, oxidation-resistant sliding surface ensures minimal friction on ice, snow and water, low abrasion, minimal dirt absorption and long use. Commercial agreement with technical assistance and/or license agreement offered as intended for sale by specialist dealers to replace the fluorinated waxes banned by the Fédération Internationale de Ski (FIS) next winter.

[COVID19 - Microbiological Disinfection Booth](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

An Andalusian SME has developed a Microbiological Disinfection system to be used on people, objects and animals. This system, together with the use of a suitable disinfectant, guarantees a total disinfection in places with a high number of people. They seek technology companies for technical cooperation as well as entities for commercial agreements with technical assistance.

[Satellite-based snow monitoring for improved hydropower runoff predictions](#)

*Update: 2020-07-14 - Deadline: 2021-07-15*

Swiss Earth-observation company provides detailed snow information for improved water- and risk management worldwide. The company is looking for commercial agreements with industrial partners in the hydropower, insurance and transportation sector for the validation of the system's financial benefit with technical assistance and user experience feedback.

## Oportunidades de cooperación empresarial: Demandas

[The Russian company is looking for oil sludge disposal technology.](#)

*Update: 2020-07-14 - Deadline: 2021-07-15*

A Russian company from Moscow is looking for new technological solutions for the disposal of various types of oil sludge. The requested technology must simultaneously and efficiently dispose of solid and liquid sludge. The company is looking for partners as part of a joint venture agreement.

## Oportunidades de cooperación empresarial: Ofertas

[French importer of high-quality rare organic olive oil from the Maghreb is looking for distributors in Europe](#)

*Update: 2020-07-10 - Deadline: 2021-07-11*

A French SME specialized in naturopathy and health food, imports rare niche gourmet products in limited quantities which are real pearls reflecting the excellence and authenticity of the living heritage of the Maghreb. The SME offers in particular a premium organic extra virgin fruity olive oil with a gold medal (500ml bottle). It is looking for commercial partners in Europe (distributors of high-end products, central purchasing office for delicatessen) under distribution service agreements.

[Belgian SME is looking for distributors for a Data Collection and Risk Mapping software package in Europe and worldwide under commercial agency or distribution services agreements](#)

*Update: 2020-07-15 - Deadline: 2021-07-16*

The Belgian software development company is establishing a network of value-added resellers. The offered software package maps the distribution of insects and other pests that transmit diseases or cause nuisance. It can be applied in a wide range of domains (public and animal health, environment and biodiversity, agriculture, forestry or urban ecology). Commercial agency or distribution services agreements are sought with distributors dealing with public institutes, academics or industry.

[Slovenian advanced telematics solutions provider is looking for distributors under distribution services agreements](#)

*Update: 2020-07-17 - Deadline: 2021-07-18*

A Slovenian company is an experienced advanced telematics solutions developer and integrator. They offer innovative and reliable tracking and fleet management solutions for transport industry. The company wants to expand its sales potential. They are looking for long term cooperation with experienced and reliable partners under a distribution services agreement.

[Social and environmental initiative active in waste management through vermiculture is looking for partners under outsourcing agreements](#)

*Update: 2020-07-16 - Deadline: 2021-07-16*

Established in Transylvania in 2018, the Romanian social and environmental initiative is specialized in sustainable activities, such as education and green events, waste management, composting, vermiculture etc. Thus, the Romanian team would like to identify partners (e.g. start-ups, SMEs, NGOs, investors, universities) to conclude outsourcing agreements for waste management projects through vermiculture.

[A Bulgarian company manufacturing high quality bottled drinking water is looking for distributors.](#)

*Update: 2020-07-17 - Deadline: 2021-01-14*

This Bulgarian company is well established on the national market since 2009 and now it is looking for distributors worldwide. It is offering highest quality spring water in different sizes plastic, BPA (Bisphenol A) free, bottles. The containers are from 0.25 litres to 20-litre bottles suitable for water dispensers.

## ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a [eencanarias@itccanarias.org](mailto:eencanarias@itccanarias.org)