# enterprise europe network

# Boletín de Oportunidades de Cooperación: TIC - 23/3/2021

Oportunidades de cooperación tecnológica: Búsquedas de Socios

Oportunidades de cooperación tecnológica: Demandas

French healthtech SME is seeking a healthcare software company to technically build up a comprehensive digital solution

Update: 2021-03-22 - Deadline: 2022-03-23

A French SME, specialised in digital healthcare, has developed two digital solutions: home telemonitoring platform and an electronic health record system; to connect the patient's home to his healthcare provider. It is seeking a healthcare software company under a research or technical cooperation agreement to implement one or both proposed solutions in a global health software package.

#### <u>Upgrade of paintball game management system</u>

Update: 2021-03-12 - Deadline: 2022-03-13

A company from Latvia engaged in paintball game business and supply of equipment to paintball game managers/operators is seeking for technical cooperation agreement to upgrade current paintball game management system technology adding extended functionalities. After redesign of system, the partner should be able to manufacture in small series the upgraded paintball game management equipment, via manufacturing agreement.

Oportunidades de cooperación tecnológica: Ofertas

<u>Greek company with automation and optimization software for new and retrofit ship designs seeks partners for commercial agreement with technical assistance</u>

Update: 2021-03-12 - Deadline: 2022-03-13

Dynamic Greek start-up is offering automation and optimization software for new and retrofit ship designs, capable of converting two-dimensional designs into optimal ones directly in three-dimensional space. The client is interested in finding potential partners in Norway, Iceland, and Liechtenstein in order to conclude commercial agreements with technical assistance.

A Swedish engineering consultancy offering CAE (Computer-Aided-Design) calculations and simulation is looking for subcontracting or outsourcing partnerships.

Update: 2021-03-22 - Deadline: 2022-03-23

A Swedish engineering consultancy company, specialised in calculation and simulation, offers its Computer-Aided Design (CAD) technology support to the manufacturing and construction industry. The company is looking to outsource or subcontract its expertise in design optimisation to international partners for a commercial, joint venture or technical cooperation agreement.

A French company specialised in underwater acoustics is looking for partners that need acoustics data analysis software

Update: 2021-03-16 - Deadline: 2022-03-17

A French company has developed a software dedicated to the underwater acoustics data processing analysis for sea works and the automatic regulatory report publishing. The assessment of acoustic levels is in agreement with the different regulations. This software enables an easier and faster analysis independently. The company seeks partners interested by this software in the framework of a license agreement or a commercial agreement with technical support.

Innovative measurement technology for terrestrial and space applications.

Update: 2021-03-19 - Deadline: 2022-03-20

A Latvian company offers advanced, cost-effective, highly precise and fast event timing circuitry for terrestrial and space applications. These timing electronics can be used as a stand-alone or integrated part in light detection and ranging system (LiDAR), 3D laser scanner, absolute gravimetry, quantum key distribution (QKD) and Free/Deep Space Optical Communication systems. Company seeks industry partners for co-development of existing technology and/or manufacturing under exclusive licence.

Private mobile network to enable drone, unmanned platforms and Industry 4.0 applications

Update: 2021-03-15 - Deadline: 2022-03-16

Unmanned platforms, like drones, robots and Industry 4.0 applications need live, uninterrupted wireless video streaming with wide bandwidth, low latencies and dedicated spectrum channels. A Singapore SME has developed a private mobile network with a 3rd Generation Partnership Project-based ecosystem for cost-effectiveness, while retaining the technological superiority of advanced mobile telecommunications. The SME seeks licensing or commercial agreements with technical assistance.

<u>A fast, effective & low-cost approach to Neuropathologies diagnosis using Electroencephalography – EEG - and Functional Connectivity analysis</u>

Update: 2021-03-17 - Deadline: 2022-03-18

A Spanish SME is developing an online service to help in neuropathologist diagnosis analyzing the cognitive impairment through an objective and quantitative neural network activity analysis (Functional connectivity - FC) using EEG technology. They offer highly innovative technology for the analysis of cognitive functions, both in healthy subjects and in patients with neurodegenerative pathologies. They are looking to establish commercial, financial or research cooperation agreements.

#### <u>Virtual Reality training system for trainees in the chemical industry</u>

Update: 2021-03-19 - Deadline: 2022-03-20

A German startup has developed a virtual reality training system for trainees in the chemical industry. Advantages of the blended learning software include cost and time savings, enhanced security and improved learning results. IT companies or end-users in the chemical industry, especially with experience in vocational training, apprenticeship and education, are sought for license agreements, commercial agreements with technical assistance, technical cooperation or research agreements.

#### <u>Virtual Reality tutoring system for home dialysis patients (peritoneal dialysis)</u>

Update: 2021-03-12 - Deadline: 2022-03-13

A German start-up has developed a tutoring system for home dialysis patients that simulates a home dialysis in a virtual environment. Advantages include an improvement of learning results up to 50% and a significant reduction of resources (medical staff and hospital equipment). Companies from the IT or healthcare sector are sought for license agreements. Also medical institutions could be partners in the framework of commercial agreements with technical assistance or joint research projects.

Software solution for product batch management and optimisation offered by an information technology systems and infrastructure developer from Poland based on a licence agreement.

Update: 2021-03-22 - Deadline: 2022-03-23

A Polish company specialised in designing IT systems, IT infrastructure and mobile applications is offering a software solution for product batch management and optimisation, ensuring cost reduction and improved lead time. The system is dedicated for manufacturers dealing with variable series production and allows frequent planning and schedule adjustment to quickly respond to changes in the factory environment. Licence agreement is sought.

## Oportunidades de cooperación empresarial: Demandas

<u>Greek small enterprise with cutting-edge software for new and retrofit ship designs seeks partner for joint venture</u>

Update: 2021-03-19 - Deadline: 2022-03-20

A Greek SME has developed specialised retrofit engineering software to facilitate the green transition in the shipping sector. It wishes to conclude a joint venture agreement with a manufacturer of mixed reality equipment preferably from the US, Netherlands, or South Korea.

Smart life-jacket created by Greek SME seeking sports equipment manufacturer

Update: 2021-03-15 - Deadline: 2022-03-16

A Greek sports and leisure company has developed a high technology life-jacket with smart functions to improve safety, comfort and communication features for water sports users. The client wishes to find a foreign partner able to manufacture this product.

#### Real-time training system for water sports developed by Greek SME seeks manufacturer

Update: 2021-03-22 - Deadline: 2022-03-23

A small Greek enterprise operating in the water sports sector has created a smart wearable device in the form of a watch that can provide real-time data and training support for a variety of water sports uses. The company is looking for a manufacturing partner with the capacity to produce such a device, in collaboration with the Greek partner who would provide the technical specifications.

A German startup is looking for pilot testers for their automated office furniture for a personalized desk sharing experience under services agreement.

Update: 2021-03-19 - Deadline: 2022-03-20

A German startup developed a smart office system that enables instant personalization of workspaces. The solution consists of a mobile application, a smart desk and an intelligent office chair which are able to adapt and adjust into personalized settings of different users. The startup is now looking for pilot testers for their office 4.0. solution who are willing to collaborate under services agreement.

### Oportunidades de cooperación empresarial: Ofertas

#### Japanese manufacturer of protective industrial gloves seeks distribution agreement in the EU

Update: 2021-03-23 - Deadline: 2022-03-24

A Japanese company with many years of experience in the manufacture of personal protective equipment wants to introduce their industrial gloves to the EU market. The company produces natural rubber, chloroprene, and nitrile gloves. They want to engage in long-term collaborations with potential EU partners under a distribution services agreement.

#### Russian producer of thermoregulators is looking for distributors

Update: 2021-03-12 - Deadline: 2022-03-13

A Russian company specializing in the production of thermoregulators and vacuum regulators that are used to automate industrial production is looking for partners to cooperate within the framework of a distribution services agreement.

<u>Spanish mind decoding company: neuroimaging technology and scientific rigor to improve business strategic decisions via commercial agency agreement</u>

Update: 2021-03-15 - Deadline: 2022-03-16

A Spanish research-intensive SME seeks to transfer the knowledge obtained in the laboratory to the business world, obtaining optimal results when helping their clients in making strategic

decisions for business development, using innovative neuroimaging technologies (Electroencephalography – EEG - and Magnetoencephalography - MEG), Machine Learning and Artificial Intelligence (AI) techniques. The company wants to cooperate via financial, outsourcing or commercial agency agreements.

UK SME is looking for a distribution services agreement for a digitally delivered learning methodology.

Update: 2021-03-22 - Deadline: 2022-03-23

A UK SME who are innovative leaders in the application of neuroscience to digital learning (to enable the delivery of superior learning outcomes quicker) are looking for international distributors to work under a distribution services agreement.

Slovenian manufacturer of biometric access control products is looking for partners under a distribution services agreement

Update: 2021-03-10 - Deadline: 2022-03-11

A Slovenian company is specialized in manufacturing of biometric access control products (fingerprint readers) for home use. The company is interested in enlarging its sales and is looking for partners for long-term cooperation under a distribution services agreement.

<u>Portuguese company that provides solutions in the automotive, electrical and electronics industry is seeking subcontracting agreement</u>

Update: 2021-03-22 - Deadline: 2022-03-23

SME from the central region of Portugal that provides, since 1988, state-of-art automated solutions for highly efficient assembly systems. They develop, produce and install tools, machines and jigs for a wide range of industries. They seek for partnerships with industrial companies or others that would like to implement their solutions in the products or production process, through a subcontracting agreement.

<u>UK SME, offering artificial intelligence chatbot software for automation of customer & citizen services impacted by COVID, offers licensing/joint venture agreement to partners in Austria, Ireland, Germany, and Switzerland</u>

Update: 2021-03-22 - Deadline: 2022-03-23

A UK SME, specialising in artificial intelligence (AI) software, offers flexible chatbot and voice assistant technology for customer service automation. The configurable platform enables quick to deploy, efficient solutions for public sector, government agencies & businesses delivering increasing amounts of customer facing services due to COVID-19. The client offers licensing and joint venture agreements to mid-large sized sales/solution partners in Austria, Ireland, Germany, & Switzerland.

#### **ENTERPRISE EUROPE NETWORK CANARIAS**

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a eencanarias@itccanarias.org