

Boletín de Oportunidades de Cooperación: Medio Ambiente - 12/4/2021

Oportunidades de cooperación tecnológica: Búsquedas de Socios

Oportunidades de cooperación tecnológica: Demandas

[Italian start-up is looking for a partner with chemical expertise for optimizing the production and colouring process of tiles obtained from recycled organic materials](#)

Update: 2021-04-07 - Deadline: 2022-04-08

An Italian start-up specialized in the production of biodegradable furniture items obtained from organic waste materials is looking for a partner for developing sustainable tiles and improving their colouring process, under research cooperation agreement. The partner should have chemical expertise, and would analyse the waste materials used in the tiles' production and colouring process, to help solve the issues facing the currently developed tiles, such as their resistance problems to humidity.

[Russian company is interested in finding foreign partners offering innovative waste disposal technologies](#)

Update: 2021-04-07 - Deadline: 2022-04-08

A Russian company from Moscow is looking for new technological solutions for the disposal of various types of oil sludge. The requested technology must simultaneously and efficiently dispose of solid and liquid sludge. The company is looking for partners as part of a joint venture agreement.

[Spanish company working in circular economy to produce "green energy" and valorize industrial waste, is seeking carbon dioxide \(CO2\) reduction technologies.](#)

Update: 2021-03-24 - Deadline: 2022-03-25

A Spanish company working in gasification process to eliminate waste and produce energy with it, is searching CO2 capture / storage technologies (CCS) and/or carbon utilisation technologies

(CCU) in order to reduce its carbon footprint. The company is interested in license, commercial agreement with technical assistance or technical cooperation.

[A Greek company is looking for alternative uses of melt blown fabric used in face masks](#)

Update: 2021-04-07 - Deadline: 2022-04-08

A Greek SME company active in the production of face masks, using melt blown, non-woven material, made of polypropylene, is looking for other uses of this fabric. The company is looking for research institutes or companies that own technology and knowhow for using the fabric in other sectors for producing new products or services. The types of partnership considered is license or commercial agreement.

[Dutch company is looking for solutions to preserve steel in a more sustainable way.](#)

Update: 2021-04-06 - Deadline: 2022-04-07

Large Dutch steel company wishes to make their current wet coating steel conservation sustainable and is looking for suppliers of complete systems to improve this process. Looking for commercial partners who can supply complete solutions with technical assistance, or technical cooperation partners that offer sustainable alternatives for preservation of steel structures with new preservation methods. This request refers to an innovation challenge published on an open internet platform.

Oportunidades de cooperación tecnológica: Ofertas

[Transparent photochromic material with fast light and colour control](#)

Update: 2021-03-31 - Deadline: 2022-04-01

A Spanish SME specialist in nanoencapsulation has developed a photochromic technology for fast transmitted light control. The materials obtained through this technology autonomously respond to UV light changing their colour and light transmission (%T) within seconds. This response is desired for lenses, eyewear and transportation glazing that adapt to changing weather and for smart windows for energy saving. Partners interested in either license or technical cooperation agreement are sought.

[Machine learning engine to monitor human performance](#)

Update: 2021-04-08 - Deadline: 2022-04-09

An Italian SME has developed a machine learning (ML) engine, capable of processing inputs from multiple data sources: human behavior, speech, brain activity, physiological measures, data from equipment to anticipate operational risks by warning the operators, with respect to human performance. The SME is looking for marketing and commercial agreements with technical assistance, mainly in Europe and extra-UE. The SME is also open to research cooperation agreements.

[AI platform for automated energy flexibility, cost management, and carbon reduction](#)

Update: 2021-04-12 - Deadline: 2022-04-13

The UK SME has developed a unique Artificial Intelligence (AI) driven platform for optimising energy capacity, reducing carbon footprint and harnessing energy flexibility within commercial premises. They are seeking commercial and technical cooperation with non-domestic energy users such as factories, offices, schools, retailers and hospitality etc. which are considering future energy strategies and reducing carbon footprint.

[Active optical standoff detection technologies for ground sensor systems and sensor systems carried by an UAV \(unmanned arial vehicle\) for non-contact or distance-based recognition of hazardous materials](#)

Update: 2021-03-24 - Deadline: 2022-03-25

A German research institute is developing active optical methods for contact-free (standoff) detection technologies for localisation and classification of hazardous materials and is preparing for the technology transfer to transportable, mobile or hand-held operations. Fields of application are civil security, agriculture, and health protection. The institute is interested in research and technological cooperation as well as in license agreements with industrial or academic partners.

[Spanish innovative SME from the machine vision field sector with imaging solutions for harsh conditions applications is looking for partners regarding special applications and developments](#)

Update: 2021-04-02 - Deadline: 2022-04-03

The Spanish company counts with more than ten years' experience, with technologies related with photonics and imaging solutions for special and hazardous conditions. Counting with an R&D department and proprietary products, offers its development and design experience in combining different technologies for image capturing processes. They seek to establish collaborations with experts and/or industrial partners under comercial with technical assistance, technical or joint venture agreements.

[UV disinfection and air purification robot preventing the spread of infectious diseases](#)

Update: 2021-03-30 - Deadline: 2022-03-31

A French company specialising in critical medical devices has developed an UV disinfection and air purification robot in collaboration with a specialist in robotics. This robot has been designed to prevent and reduce the spread of COVID -19 and all infectious diseases in different environments. The company proposes licence agreements or commercial agreements with technical assistance.

Oportunidades de cooperación empresarial: Demandas

Oportunidades de cooperación empresarial: Ofertas

[Swiss market leader for reusable packaging \(platform and product\) in the food takeaway industry seeks franchisees in the EU](#)

Update: 2021-03-23 - Deadline: 2022-03-24

A Swiss company offering a platform for reusable packaging in the food takeaway industry is expanding to European countries with a franchising model. The franchise partners will have exclusivity in their country and benefit from the extensive experience of the franchisor. At the

same time, the proposed franchise model offers room for local adaptation of the system and the business model.

[A Spanish company, developer of a real time sensor based air quality monitoring station, offers distribution agreements to partners related with smart environment and air quality monitoring products and solutions](#)

Update: 2021-03-25 - Deadline: 2022-03-26

A Spanish company has developed customisable solutions (plug and play hardware with IoT and cloud technologies) to capture and monitor accurate critical air quality data in real-time even in remote and unwired areas. These solutions can easily be integrated into traditional or larger networks. The company is looking for distributors, already in the market, with commercial know-how and experience in environmental monitoring. The Spanish company offers ongoing technical and technological support.

[A leading Greek wastewater management and environmental applications company seeks businesses and municipalities for outsourcing and/or subcontracting agreements.](#)

Update: 2021-03-27 - Deadline: 2022-03-28

A Greek SME company based in Western Greece is looking for industrial companies and/or municipalities across Europe, particularly in the Mediterranean and Balkan region, in order to adapt latest waste treatment technologies to convert their waste into a marketable asset, through an outsourcing and/or subcontracting agreement.

[Russian manufacturer of wooden disposable tableware is looking for distributors](#)

Update: 2021-04-07 - Deadline: 2022-04-08

A Russian company from Nizhny Novgorod is engaged in the production of eco-friendly wooden disposable tableware. The products are made from hardwoods, without the use of chemicals. The company is ready to supply its products in bulk to reliable foreign partners under a distribution services agreement.

[Russian producer of flame retardants is looking for a distributor](#)

Update: 2021-04-11 - Deadline: 2022-04-12

A Russian company from the Nizhny Novgorod region is engaged in the production of flame retardants. It is used for fire protection of metal structures indoors in all types of civil and industrial construction. The company is interested in finding reliable partners to conclude a distribution services agreement.

[A French manufacturer of plastic packaging, caps and closures is looking for industrial partners under a manufacturing or outsourcing agreement. A commercial agency agreement may also be of interest.](#)

Update: 2021-03-27 - Deadline: 2022-03-28

A French company specialised in manufacturing plastic caps and closures for packaging organic bodycare and household products is looking for industrial partners under a manufacturing or outsourcing agreement in Europe, Egypt, Tunisia or Nigeria. A commercial agency agreement may also be relevant. The company also proposes low waste solutions for laundry, kitchen and

bathroom products. They have a standard range but can also develop specific products. All products are 100 recyclable.

[A French distributor and recycler of 0% plastic eco-designed packaging is searching for distributors or agents](#)

Update: 2021-04-11 - Deadline: 2022-04-12

A France-based company engaged in the eco-responsible packaging (0% plastic packaging) is looking for new partnerships under distribution services agreements or commercial agency agreements.

[Turkish producer of organic vermicompost seeks trade partners in Europe and Asia through commercial agency or distribution services agreement](#)

Update: 2021-03-31 - Deadline: 2022-04-01

The Turkish SME is willing to supply solid (granular) and liquid (concentrated) organic vermicompost and seeks trade partners in Europe and Asia to cooperate under a commercial agency or distribution services agreement. Composting organic wastes using earthworms is called 'vermicompost' (also known as biohumus or worm castings). It is a natural, microbial organic fertiliser, without any chemicals.

[Czech manufacturer of the decentralized heat recovery ventilation units with cylindrical rotary exchanger is looking for a partner to sign a commercial agency agreement](#)

Update: 2021-03-24 - Deadline: 2022-03-25

The Czech technological start-up, established in 2017, has developed, manufactures and installs a patented decentralized heat recovery ventilation unit. The unit is unique with its easy installation and wide range of uses for different types of buildings. The company offers six designs of its patented technology in the domestic market and is looking for a partner in foreign markets to establish a commercial agency agreement.

[UK industrial machine designer seeks agents and distributors for innovative horizontal indexing vacuum belt filters and related bespoke machinery](#)

Update: 2021-04-07 - Deadline: 2022-04-08

The UK SME has developed a range of off the shelf & bespoke vacuum belt filters & related machinery for solid & liquid separation for water atomised and powdered metal production & other foundation industry metallurgy. The SME's products have numerous functional benefits which have lead to a number of long-standing international clients and agents. The SME is looking to grow and refresh partners as individuals retire and the SME cannot respond effectively everything without more partners.

[Innovative Czech patented heat treatment device for protection of honeybees against Varroa mites and organic honey production is looking for partners under distribution agreements.](#)

Update: 2021-03-30 - Deadline: 2022-03-31

A Czech manufacturer of unique facility which treats and protects bee colonies against Varroa mites via patented solution based on thermoterapeutic method utilizing the energy from the sun, for clean, ecological production of organic honey is looking for partners. The company is looking to enter new markets through partnerships under distribution agreements.

[Romanian company producer of essential oils and various natural cosmetic products is looking for distributors and agents](#)

Update: 2021-03-25 - Deadline: 2022-03-26

The Romanian company is interested in expanding its market internationally by identifying international business partners interested in distributing its products under distribution services and commercial agency agreements. The company produces essential oils and natural cosmetic products.

[A French company specialized in organic agricultural biofertilizers, coating and biostimulants is looking for distributors](#)

Update: 2021-03-26 - Deadline: 2022-03-27

A France-based company specialized in the production and distribution of organic agricultural inputs used as biofertilizers, coating solutions and biostimulants is searching for new partners under distribution services agreements or commercial agency agreement . It also realizes installations of bio-waste valorization systems using a new method of vermicomposting called continuous flow vermicomposting.

[Romanian manufacturer of pollution reduction and sideslip prevention products, made out of zeolite, is looking for distributors](#)

Update: 2021-03-26 - Deadline: 2022-03-27

A Romanian company specialised in the extraction and processing of zeolite minerals is looking for partners to distribute their products for environment protection: Air cleaning filter Product for accidental spills (oil,fuels) Auto/pedestrian skid The products are 100% natural and eco-friendly, with proven results in the elimination or the substantial reduction of pollution and in sideslip prevention. The collaboration would be in the framework of a distribution agreement.

[Romanian manufacturer of soil conditioner and pest control products, made out of zeolite, is looking for distributors](#)

Update: 2021-03-31 - Deadline: 2022-04-01

A Romanian company specialised in the extraction and processing of zeolite minerals is looking for partners to distribute their products for agriculture: zeolite with foliar application, and soil conditioner. The products are 100% natural and eco-friendly, with proven results in the improvement of crops. The collaboration would be in the frame of a distribution agreement.

ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a eencanarias@itccanarias.org