

Boletín de Oportunidades de Cooperación: Bioeconomía - 23/4/2021

Oportunidades de cooperación tecnológica: Búsquedas de Socios

Oportunidades de cooperación tecnológica: Demandas

Oportunidades de cooperación tecnológica: Ofertas

[Ukrainian R&D institute offers microbial preparation for increasing plant productivity based on nitrogen fixing and phosphate mobilizing bacteria](#)

Update: 2021-04-13 - Deadline: 2022-04-14

A Ukrainian R&D institute offers a complex microbial preparation for plant productivity increasing based on nitrogen fixing and phosphate mobilizing bacteria. The preparation stimulates plant growth, development, and protects against the influence of stress factors, phytopathogens and phytophages. The institute is looking for license agreements with bio-factories, and enterprises that specialize in the production of microbial biopreparations.

[COVID-19: A device for disinfecting air and surfaces from pathogenic viruses and bacteria, primarily from COVID19 in crowded places](#)

Update: 2021-04-16 - Deadline: 2022-04-17

A Ukrainian research company has developed a portable pulsed ultraviolet sterilizer device for highly effective bactericidal treatment of air and surfaces from pathogenic viruses and bacteria, primarily the COVID-19 virus in crowded places, for enclosed spaces, as well as on the street. The company is looking for interested partners in a joint venture agreement or license agreement.

[Bespoke development of bioassay detectors for different use cases such as small size, low cost, high sensitivity](#)

Update: 2021-04-15 - Deadline: 2022-04-16

Developers of bioassays come from the biological background and they are often forced to use hardware for their test that is readily available but not fit for purpose. Hence many projects stall. A UK company offers expertise and secret know-how to quickly produce a detector that has the right size or cost or sensitivity, dependent on the partner's business plan. Industry and academia

are sought for research and technical cooperation or commercial agreements with technical assistance.

Oportunidades de cooperación empresarial: Demandas

Oportunidades de cooperación empresarial: Ofertas

[A Chinese manufacturer of in vitro diagnostic devices and reagents is looking for distributors in Europe](#)

Update: 2021-04-19 - Deadline: 2022-04-15

A Chinese company whose expertise covers the entire value chain, which is from R&D and manufacturing to distribution and sales of in vitro diagnostic (IVD) devices and reagents, is looking for distributors in Europe to expand their global sales channels, as well as manufacturing agreements.

[Sorting, transport, filling and packaging of various solid and bulk materials by vibration equipment – looking for manufacturing and distribution agreements](#)

Update: 2021-04-14 - Deadline: 2022-04-15

A German supplier of a broad range of vibration equipment for the sorting of solid and bulk materials in various industries such as automotive, agriculture, casting and steel, chemical, recycling and food as well as raw materials, is looking for distribution partners and partners for manufacturing agreements who are interested to integrate the offered machinery in complete processing lines.

[Macedonian company with its core business in production, distribution and sale of natural fruit juices, nectars, drinks and purees, is looking for international business partners through distribution services agreement or manufacturing agreement.](#)

Update: 2021-04-12 - Deadline: 2022-04-13

A Macedonian fruit juice producer committed to providing a wide range of products of high standard, maintained by excellent quality management is looking for beverage distributors and production companies in order to establish a long-term business cooperation through distribution services agreement or manufacturing agreement.

[Company from North Macedonia is looking for distributors of frozen fruits and vegetables](#)

Update: 2021-04-15 - Deadline: 2022-04-16

This Macedonian company represents one of the leading producers of frozen fruits and vegetables on the domestic market. Since their establishment, they have managed to grow fast on the domestic market and the markets of the neighboring countries. Nowadays with their new investments and growing capacity, the company is ready to place their products and spread their network of distributors on European markets as well, more specifically Austria, Germany, Switzerland, and France.

[Russian producer of medical exoskeleton is looking for distribution or commercial agreement](#)

Update: 2021-04-15 - Deadline: 2022-04-16

A Russian company from Nizhny Novgorod is engaged in the production of a medical exoskeleton designed for the rehabilitation of patients after temporary loss of mobility of the lower

extremities. The company is looking for foreign partners to conclude a long-term distribution services or commercial agency agreement.

[Ukrainian manufacturer and installer of mounting systems in solar PV industry is looking for subcontracting and manufacturing agreements with European companies from the solar energy sector.](#)

Update: 2021-04-13 - Deadline: 2022-04-14

Ukrainian leading manufacturer of universal mounting systems for fixing solar modules in open areas seeking for European expansion. Elements of the supporting structure are made of bent steel profiles of its own production with anti-corrosion coating by hot-dip galvanizing. The company has a potential for implementation of certain projects and offers manufacturing agreement or subcontracting for partners in different EU countries.

[A Ukrainian SME, a producer of mineral fertilizers for additional soil recharge and stimulating the growth of agricultural crops, is looking for distributors](#)

Update: 2021-04-16 - Deadline: 2022-04-17

A Ukrainian SME, which has many years of experience in the production of environmentally friendly fertilizers to recharge the soil and stimulate the growth of agricultural crops, offers a mineral fertilizer that is granulated from raw materials containing trace impurities - biogenic elements that add value to this fertilizer to enhance microbiological activity, improve soil absorption capacity and increase crop yields. The form of cooperation is an agreement on the distribution of services.

[An Ukrainian SME specialized in producing handmade wooden toys and wooden home accessories is looking for distributors](#)

Update: 2021-04-19 - Deadline: 2022-04-20

The Ukrainian SME is specialised in handmade wooden toys and wooden home accessories. The company's portfolio includes such categories as dolls, souvenirs, children's goods, small furniture and interior items. The company wants to expand abroad and is looking for distributors.

[The Ukrainian company offers producers of grain, vegetable, fruit and berry crops a wide range of products, as well as feed additives for full-fledged feeding of farm animals on the basis of agreements: acquisition, commercial and distribution](#)

Update: 2021-04-20 - Deadline: 2022-04-21

The Ukrainian enterprise specializes in the production of drip tape for irrigation and organo - mineral fertilizers. The production facilities of the enterprise are located in the Kherson region, Ukraine, the main office is located in Odessa. The company is also looking for cooperation in: acquisition agreement, commercial agency and distribution services agreements. The company is looking for partners to sell agricultural products of its own production.

[A Turkish manufacturer of fertiliser and plant nutrition products is looking for distributors under distribution services agreement.](#)

Update: 2021-04-16 - Deadline: 2022-04-17

A company from Turkey, a manufacturer of fertiliser and plant nutrition products, is looking for distributors via distribution services agreement. With 20 years of experience in the agricultural sector, the company wants to expand its export markets through new distributors.

[A Serbian company specialized in development and productions of innovative herbal dietary supplements is looking for distributors](#)

Update: 2021-04-14 - Deadline: 2022-04-15

A Serbian company, founded by 3 scientists and university professors, develops and produces herbal dietary supplements whose beneficial effects on human health are scientifically proven. Its products are made from essential oils and are produced by their own recipes and methodologies. The company offers its innovative herbal dietary supplement with proven efficiency in the suppression of Helicobacter pylori infection under a distribution services agreement.

[Spanish company producer of natural extracts from olive by-products, applicable to animal feed \(antibiotics free\), seeks distributors to introduce its products in the Nordic countries.](#)

Update: 2021-04-13 - Deadline: 2022-04-14

Spanish SME specialized in producing natural extracts from olive tree. Applying protocols for any animal specie (poultry, pigs and ruminants), allows to eliminate the use of antibiotics maintaining the farm's profitability. The company is looking for a Nordic partner (Denmark, Finland, Iceland, Norway, Sweden) interested in establishing a cooperation agreement based on distribution services or a commercial agency agreement.

[Manufacturer of unique solid wood furniture from Romania offers distribution services agreement or commercial agency agreement for its products](#)

Update: 2021-04-13 - Deadline: 2022-04-14

Solid wood furniture company located in North-Eastern part of Romania, which bases its entire activity on innovation - in design, materials and manufacturing processes, offers long-term partnerships based on distribution services agreement or commercial agency agreement to distributors / resellers of its products on international markets.

[Swedish SME specialized in high precision automation solutions is looking for distributors and agents](#)

Update: 2021-04-12 - Deadline: 2022-04-13

The Swedish SME is a supplier of nanometer precision automation solutions for high precision microscopy, analysis equipment and production equipment. The SME provides a plug & play solution of high precision piezo stages as well as customized stages and customer specific solutions. The SME is looking for distributors and agents that have end customers in the life science and/or the semiconductor industry but also for manufacturers of equipment for those industries.

[Austrian producer of bottled organic drinks is looking for distribution partners in Poland and Switzerland](#)

Update: 2021-04-16 - Deadline: 2022-04-17

An Austrian developer and producer of organic citrus drinks with no added sugar or any other additives is looking for distribution partners in Poland and Switzerland. The production range comprises four different brands and types of drinks: The producer offers organic & sparkling juices, flavoured still water, non-alcoholic aperitifs and a cloudy tonic.

[Italian artisanal coffee roasting company seeks agents and distributors](#)

Update: 2021-04-19 - Deadline: 2022-04-20

This Italian company, specialized in coffee production, is looking for distributors and trade agents for its products. The attention in selecting the best green coffees, the separated roasting and the blend's care characterize its products and has placed the firm in the first 10 roasting firms in Italy. The aim is to look for commercial agency agreements and distribution service agreements for EMEA countries.

[British manufacturer seeks distributors to sell its successful range of scooters, wheelchairs, walkers, hospital products and sports chairs. The client wishes to develop successful partnerships to sell a range of high-quality products in multiple markets.](#)

Update: 2021-04-19 - Deadline: 2022-04-20

The UK based SME is a market leader in the field of mobility and hospital products seeking distribution and commercial agreements. Privately owned, it is renowned for its innovation, design and manufacturing capabilities. Advantages include an established product range that has had major success in the UK hospital and sports market. Partners sought in USA, Canada, Germany, Italy and Spain will be well established within their country and have a successful history of selling this range.

ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a eencanarias@itccanarias.org