

Boletín de Oportunidades de Cooperación: Bioeconomía - 7/5/2021

Oportunidades de cooperación tecnológica: Búsquedas de Socios

[Italian SME is looking for a partnership with a farm company for testing a drone that sprays phytosanitary products on crops \(Framework Programme: H2020\)](#)

Update: 2021-04-24 - Deadline: 2021-05-31

An Italian and a Lithuanian SMEs have developed a technology that enables drones to spray phytosanitary products on crops. In order to participate in the 2nd open call of the H2020-funded AgROBOfood project, the consortium is looking for an end-user where testing and validating their aerial spot spraying system, under research cooperation. The partner sought is farm company with know-how of pest control treatments, whose main cultivations include e.g. vineyards, apples, pears, small fruits, etc.

Oportunidades de cooperación tecnológica: Demandas

Oportunidades de cooperación tecnológica: Ofertas

[Speeding up drug discovery and development with fluorescent biosensors technology](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Basque biotechnology SME provider of cell-based assays for drug discovery & development applications has developed a family of fluorescent biosensors which allows the measurement of different G protein-coupled receptor (GPCR) activation pathways (G-Protein & β -arrestin) simultaneously in living cells by fluorescent imaging analysis on most High-Throughput Screening (HTS) and High-Content Screening (HCS) platforms. They are looking for commercial with technical assistance or licence agreements.

[High technological related to COVID19 company based in South Korea is looking for cooperation agreements from Italy, and France.](#)

Update: 2021-04-29 - Deadline: 2022-04-30

The company's technology is at the intersection of Artificial Intelligence & Genomics Big Data. They provide AI to make pharma R&D smarter, faster, and more effective. Their main business are divided into 4 fields, - Information Technology - Bio Technology - Big Data Technology -

Healthcare Technology The company is looking for suitable local pharmaceutical firms related to these fields.

[Ukrainian company offers equipment for sustainable transformation of food waste into feed mix for fattening pigs under commercial agreement with technical assistance](#)

Update: 2021-05-03 - Deadline: 2022-05-04

The Ukrainian company offers sustainable equipment which grinds, disinfects and heats the mixture of food waste turning it into feed mix. The production of the feed mixture from waste is possible not only from the expired food products of supermarkets, but also from the food waste of restaurants, cafes and food production processes. Commercial agreement with technical assistance will be considered.

[Technology for In-Vitro Diagnostics. The novel superfast technology for oriented and covalent immobilization.](#)

Update: 2021-04-30 - Deadline: 2022-05-01

A Spanish biotech company has developed an innovative and universal technology for site-specific conjugation of proteins. It allows to efficiently immobilize any recombinant protein in a controlled, homogenous and convenient orientation, resulting in diagnostic tests showing higher detection sensitivity. They are seeking companies in the fields of diagnostics from the biotech or life sciences to establish Technology Evaluation Agreement, Co-development of diagnostic kits or R+D License.

[The Slovak company offers biological solution for contaminated sites, ecological mining and metals removal from minerals while producing biofertilizer is looking for license or joint venture agreement](#)

Update: 2021-04-29 - Deadline: 2022-04-30

The Slovak company is dealing with a new bioleaching method, giving various industrial waste a second life, replacing dangerous mining and processing methods and removing metals from industrial minerals in an ecological and economic way while producing biofertilizer. It is looking for license or joint venture agreement.

[Native therapeutic targets and antigens for drug and vaccine discovery in Horizon Europe Health calls](#)

Update: 2021-05-04 - Deadline: 2022-04-30

The French company develops new approaches to isolate full-length and native membrane therapeutic targets with the highest purity levels. The company produces its own pipeline of medically relevant targets and uses its technology platform for other companies that need to identify, extract and purify membrane proteins. The company is looking for academic partners to prepare a joint proposal to apply for European funding.

[Substrates for culturing and stimulating neural cells](#)

Update: 2021-04-30 - Deadline: 2022-05-01

An Italian research group has patented a substrate comprising a textured surface with a plurality of protrusions and a bulk portion, for promoting neural cell network growth in vitro and/or ex-vivo, for a culturing method and for complex neural cell network reconstruction. The invention also includes a stimulation device and a monitor device comprising the substrate and their uses. They are looking for financial, joint venture or licence agreements.

[A Spanish biotech company, with extensive experience in industrial microbiology, offers biomass](#)

Update: 2021-05-05 - Deadline: 2022-05-06

A Spanish biotechnology company is offering its extensive experience in fermentation and biomass scale-up with the aim of industrializing processes that involve the use of microorganisms. They are looking for clients interested in applying their solutions and partners for a possible cooperation through technical cooperation agreements or commercial agreements with technical assistance.

[New route to protein-coupling via intein trans-splicing in the absence of reducing agents](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A German university offers novel cysteine-less split inteins which are capable of robust trans-splicing at ambient temperatures and without the requirement of any chemical reducing or denaturation steps. The university offers a license or a research cooperation agreement to industrial partners.

[Innovative technological infrastructure for the acquisition, integration and dissemination of data on the marine ecosystem](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A company based in North-Eastern Italy has developed an innovative technological infrastructure for the acquisition, integration and dissemination of data on marine ecosystem. Laymen as 'citizen scientists', public and private institutions and everyone who will provide access to their ships, can contribute to data collection. This can become a very important tool for scientific outreach and for public awareness, oriented to marine monitoring. Research and technical cooperation is sought.

[Agricultural robot fully autonomous independent of the GPS signal.](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Spanish university research team specialised in agricultural automation has developed a method, a system and a robot enabling fully autonomous navigation through rows of plants or trees, such as vineyards. It is based on a set of built-in sensors that define and navigate a bi-dimensional grid, which makes the robot capable of operating without human interaction, avoiding obstacles and collisions, with no need of relying on GPS guidance. They offer license and technical cooperation.

[Automatic paper weight measuring system for paper production lines is offered by a Polish manufacturer of process equipment based on a commercial agreement with technical assistance](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Polish manufacturer of process equipment, machines and production lines is offering an automatic paper weight measuring system for paper production lines that can be used to streamline the quality control process in laminate and impregnated paper production industry. The machine has a considerable potential to be applied also in other branches. Commercial agreement with technical assistance will be considered. Target partners: manufacturing companies.

Oportunidades de cooperación empresarial: Demandas

[Polish food distributor offers distribution services](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A company from the region of central Poland, which represents a private sector, has been working on the market since 1990. The company distributes cream, goat's milk, cow's milk, Greek yogurt, feta cheese, food supplements, organic food for both commercial units as well as retail chains. The company offers distribution services for suppliers of food products mainly from Italy, Greece, Spain and other countries.

[Croatian company active in the area of distribution and trade in metallurgy sector offers a distribution services agreement and trade intermediary services](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A company from Croatia, operating within metallurgy sector, specialised in the production of metal products, but also in the distribution, offers a distribution services agreement and trade intermediary services to prospective partners from Europe and beyond.

[French company seeks provider of cosmetic solution for overnight use which prevents body from sleep wrinkles for distribution agreement](#)

Update: 2021-05-04 - Deadline: 2022-05-05

French SPA and well-being company is looking for an innovative solution for its customers to avoid the appearance of facial and necklines wrinkles during the night or at least to make them disappear. The solution should be mechanically cosmetic (sticky strips, silicon pads, masks, pillow...) or naturally cosmetic (organic product of plant or algae origin) or other. A distribution agreement is sought with a partner providing such specific anti-wrinkles products, preferably located in Europe.

[Dutch wholesaler in wooden toys and school furniture is looking for manufacturer of wooden chairs for children](#)

Update: 2021-04-23 - Deadline: 2022-04-24

A Dutch company is a well known wholesaler of different brands of wooden toys and school furniture in the Netherlands, Belgium and Luxembourg. Due to increasing demand they are looking for a high quality wood working factory interested in a manufacturing agreement for their grandmother's style children's chairs.

[Polish company from the pet food industry is looking for suppliers of all kinds of waste from the meat industry on the basis of a supplier agreement](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Polish company is specialised in the production of a wide range of all-natural dog chews. Various waste from the meat industry is used for their production. The company is looking for suppliers of such waste from EU and non-EU countries, on the basis of a supplier agreement.

[German importer of fish and seafood is looking for vegan or vegetarian fish and seafood alternatives, supplier agreements are offered](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A renowned importer of fish and seafood to the German market would like to extend its product portfolio with vegan or vegetarian fish/seafood substitute products. Long-term cooperation with suppliers of fish alternatives is offered within supplier agreements.

Oportunidades de cooperación empresarial: Ofertas

[Albanian producer of fresh vegetables seeks distributors.](#)

Update: 2021-05-06 - Deadline: 2022-05-07

This is an Albanian company which develops its activity in the field of agriculture (production of fresh vegetables in protected areas and open field and, wholesale of fresh vegetables in Albania and abroad). It aims to become one of the leading producers and exporters of fresh and healthy vegetables. That's why nowadays is looking for partners to cooperate under distribution services agreement.

[Belarusian university offers production of SERS-active substrates based on plasmonic nanomaterials under manufacturing agreement](#)

Update: 2021-05-07 - Deadline: 2022-05-08

The SERS-active substrates based on plasmonic nanomaterials used for rapid analysis in medicine, biomedicine, and criminology. Compatibility of the fabrication process with technological operations of manufacturing microelectronics and MOEMS devices reduces their cost and allows integrating SERS-active regions with optical and electronic elements on a silicon chip and creating microfluidic devices. Belarusian university offers the production of substrates as part of a manufacturing agreement.

[Spanish SME seeks company to acquire and exploit an online trip planner platform through a financial agreement or a joint venture](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Basque (Spanish) creative design SME has developed an online trip planner platform with machine learning capabilities that recommends users what to see and do in a city, organizing a customized and flexible visit through any technical device. The company is looking for partners interested in exploiting this platform under a financial agreement or a joint venture agreement.

[Spanish manufacturer of animal health products seeks distributors for pet tablets](#)

Update: 2021-04-29 - Deadline: 2022-04-30

Spanish manufacturer of products for pets is looking for distributors. The company manufactures all kinds of tablets and also manufactures for third parties (white label) on demand. The company seeks a long-term partnership with national distributors outside of Spain in order to expand market under a distribution services agreement.

[Italian company that produces high-quality coffee is looking for distributors](#)

Update: 2021-05-06 - Deadline: 2022-05-07

The Italian company is specialized in high quality coffee that is packed in beans, ground and pre-dosed (coffee pods), in different sizes and in a controlled atmosphere, with inert gas and valve or vacuum packed, for the espresso and the Moka pot preparation. The company wants to expand its activity abroad more and seeks to find business partners to work under a distribution services agreement.

[Italian company specialized in processing and trade of fish products seeks distributors.](#)

Update: 2021-04-26 - Deadline: 2022-04-27

This Italian company was founded in the early 1900s from a "rudimentary" cultivation of mussels. Today, after a very long tradition it is specialized in processing of different fish types including seafood, crustaceans and bivalve molluscs from local catch. The company is looking for distributors in Europe.

[Italian company specialized in the production and transformation of fruit and vegetables is](#)

Update: 2021-05-05 - Deadline: 2022-05-06

This is an Italian company founded in 1964, it is specialized in the production of agricultural products. Most of the production concerns grapes but the company also has a large selection of vegetables and legumes. The company is looking for agents and distributors in France, United Kingdom, Greece and Spain.

[Italian firm producing olive oils, jams and pickles is looking for distributors in Europe](#)

Update: 2021-04-28 - Deadline: 2022-04-29

The Italian firm is from the South of Italy and produces olive oils, jams and pickles. Thanks to the careful monitoring of the quality of the olives and the production phases, the company produces an oil with excellent organoleptic characteristics but also rich in nutritional values. They are looking for distributors in European countries.

[Italian company that produces paper envelopes is looking for distributors.](#)

Update: 2021-04-29 - Deadline: 2022-04-30

This Italian company produces high quality paper and fabric envelopes. It offers the possibility to print envelopes and bags according to the colors and design that best represent the corporate identity of the customer, also dealing with the customization of fabric ribbons, labels with the logo and printed gift paper. The company is looking for distributors in United Kingdom, France and Germany.

[A Macedonian producer of stainless steel products and solutions seeks distribution and outsourcing opportunities](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A Macedonian company that is well-known in its region for producing epoxy insulators and stainless steel cookware, as well as offering a wide range of metal-processing solutions such as forging, measuring transformers, and surface protection, is striving towards broader market outreach and therefore seeks international collaboration via distribution services agreement and outsourcing agreement.

[A Poland based company, producing natural supplements for animals, is looking for distributors.](#)

Update: 2021-04-23 - Deadline: 2022-04-24

A Polish company producing natural supplements for animals has developed a line of its own products. The company offers high quality products for poultry, horses, cattle, flock, sheep, camels, pigeons and domestic pets. The company has its own, well established brand but also is active as a white label producer for different brands. The company would like to start cooperation with foreign distributors of its products.

[Russian producer of rehabilitation and physiotherapy equipment is looking for distributors and/or agency partners](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Russian company from Nizhny Novgorod is engaged in the development and production of a rehabilitation glove. This product helps to restore fine motor skills after a stroke, Parkinson's disease, etc. The company is interested in finding reliable partners to conclude distribution services or commercial agency agreements.

[Russian manufacturer of a system for extra-corporeal magnetic stimulation \(EMS\) of the pelvic floor muscles and pelvic organs is looking for foreign partners](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Russian company from Nizhny Novgorod has developed a system for extracorporeal magnetic stimulation (EMS) of the pelvic floor muscles and pelvic organs. This system is necessary for the treatment of diseases in the field of gynecology and reproduction. The Russian company wants to cooperate with medical organizations on the basis of distribution services agreements or commercial agency agreements.

[Russian producer of various types of cheese is looking for distributors](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Russian company from Nizhny Novgorod is engaged in the production of various soft and hard varieties of cheese from natural ingredients. The Russian company is looking for reliable partners to conclude a distribution services agreement.

[Russian producer of butter cookies is looking for distributors](#)

Update: 2021-05-06 - Deadline: 2022-05-07

A Russian company from Nizhny Novgorod is engaged in the production of high-quality butter cookies, produced according to Italian technologies exclusively from natural raw materials. The company is looking for reliable partners from the food industry to conclude a distribution services agreement.

[Turkish grain processing machinery company is looking for distributors and agents.](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A Turkish Company that designs, manufactures, and completes turnkey flour, semolina, feed mill, and silo machinery for grain processing. The company is improving its products through new technologies and lean manufacturing processes. The sector experienced company can produce machines according to customer demands as well. The company is looking for distributors, agents in European and non-European countries.

[A Ukrainian SME, producer and supplier of hard cheese, is looking for distributors.](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A Ukrainian SME, which has many years of experience in the production of products such as butter, milk, cream, sour cream, soft cheeses, hard cheeses and cottage cheese, is looking for partners for the distribution of its competitive, high quality and natural products. The expected form of cooperation is an agreement on distribution services.

[An Albanian company producer of organic extra virgin olive oil is looking for distributors](#)

Update: 2021-04-26 - Deadline: 2022-04-27

An Albanian company specialized in high quality organic handmade olive oil is looking for distributors. The company uses traditional techniques and handmade processes for the production of the olive oil and guarantees a completely organic product. The company is looking for partners under distribution service agreement in Germany, France, Norway, Switzerland and Austria.

[A French SME producing fresh fruits, juices and purees is looking for industrial food processors under outsourcing agreement](#)

Update: 2021-05-07 - Deadline: 2021-11-06

A French SME specialised in the production of fruit and vegetable juices and purees offers organic Ente plum puree and organic apple puree, as raw ingredients, to industrial food processors under outsourcing agreement.

[Spanish company specialized in the production of wine is looking for distributors and commercial agents.](#)

Update: 2021-05-04 - Deadline: 2022-05-05

The Spanish winery is beautifully situated on the island of Mallorca in Spain. The winery staff dedicates the highest compassion in winemaking, the company produces delectable wines that express the characteristics of the terroir in which they are grown. The winery is looking for distribution or commercial agent agreements.

[A French craft brewery is looking for distributors and/or commercial agents abroad](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A brewery from France (close to Paris), that offers craft beer following traditional methods of production, is looking for distributors and/or commercial agents abroad. The company is producing only from French natural ingredients without any artificial flavours or aromas with a process of two fermentations. The company has never worked in export but is open for all business opportunities.

[Manufacturer of shot blast solutions for surface treatment is looking for distributors or commercial agents](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A medium-sized manufacturer of blasting machines for surface treatment from Germany is looking for distribution partners. It has a wide range of applications with many machines. The workpieces to be treated can range from small chains to large steel constructions. The machines are mainly used in metal processing, mechanical engineering companies, foundries, automotive industry, fastening industry, etc. The company offers a commercial agency or a distribution services agreement.

[Belgian high quality distinct chocolates and chocolate products producer offers its own products to distribution agreements and white label manufacturing services for other brands.](#)

Update: 2021-05-06 - Deadline: 2022-05-07

Belgian SME producing specific chocolates, such as artisanal, gourmet, fine, stevia, fair trade, low in sugar and organic, under its own brand or white-label is looking to conclude manufacturing activities and trade intermediary services agreements. The chocolates manufacturer is experienced and specialized in private label, new product development and creation of innovative products for recognizable international brands, food-service operations and demanding retailers in the grocery trade.

[An Italian company specialized in the realization of photovoltaic systems, canopies, LED street and hybrid systems, is looking for joint ventures, agency and distribution agreements](#)

Update: 2021-04-27 - Deadline: 2022-04-28

An Italian company located in the province of Ragusa, in the south of Sicily, looks for agents and distributors involved in the field of green energy, interested in photovoltaic systems, small photovoltaic modules, green furnishing urban elements such as canopies and stand alone LED street light systems and off grid and hybrid systems. The company aims also at finding joint ventures for the realization of photovoltaic plants and lighting projects.

[Italian company producer of frozen pasta is looking for distributors.](#)

Update: 2021-04-26 - Deadline: 2022-04-27

An Italian company, founded in 1976 and based in Castellana Grotte (near Bari), is producing various types of frozen pasta. Like in the tradition of housewives in Apulia, the production of its pasta is done according to ancient techniques. Over the time, these have been modernized to become a great reality in Apulian territory. The strength of the production lies in the quality of the products and ingredients used. The company is looking for distributors in Poland, Austria and Germany.

[A French eco-friendly coffee manufacturer is looking for new partners abroad under a commercial agency or distribution agreement](#)

Update: 2021-05-06 - Deadline: 2022-05-07

The French Paris-based coffee manufacturer is willing to promote eco-friendly behaviour throughout the world by its innovative coffee biodegradable capsules. The French company offers premium organic coffee in a capsule compatible with Nespresso machines which is 100% natural. The company is well established in France and they are now looking for partners abroad. The cooperation is possible under a commercial agency agreement or a distribution agreement.

[A company from the Republic of Srpska/Bosnia and Herzegovina, producer of essential oils, hydrolates, teas and extracts is looking for distributors or agents](#)

Update: 2021-04-26 - Deadline: 2022-04-27

The producer and processor of medicinal, aromatic and spice plants from Republic of Srpska region, Bosnia and Herzegovina, is looking for distributors or agents for representing their products on the international market. The company is specialized in production of teas, essential oils, hydrolates and essential oils extracts offering over 200 various products. They obtain all the necessary certificates for export to the international market.

[A Spanish company manufacturer of woodwork desktop CNC milling machines is looking for commercial agents or distributors](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Spanish tech start-up dedicated to the research, design and production of technological tools for digital manufacturing, is looking for distribution service or commercial agency agreements for its CNC (computer numerical control) milling machines engravers. All types and sizes of companies are sought for cooperation, but artisan woodworking workshops related sectors could benefit the most from this technology.

[Innovative Israeli genomics software solutions provider seeks clients under licensing agreement](#)

Update: 2021-05-05 - Deadline: 2022-05-06

An Israeli company develops cloud-based, artificial intelligence, genomics solutions for agriculture and livestock. Their software solutions use big data and genetic sequencing to help clients in seed, food and other industries, breed new plant varieties, improving different traits like disease and climate resilience and higher yield. The company is looking to sell their services under a license agreement, and they are open to joint-IP development with customers in return for royalties.

[UK medical equipment specialists offer outsourced service as "UK responsible person"](#)

Update: 2021-04-27 - Deadline: 2022-04-28

The UK company, a manufacturer of medical devices and equipment, has developed considerable expertise in the registration of medical devices with the relevant competent authorities. Based on this expertise, it is now offering to conclude outsourcing agreements with overseas medical device and equipment suppliers who are looking to appoint a "responsible

person” to act on their behalf in the UK for the registration and regulatory compliance of their medical devices, now the UK has left the EU.

[Portuguese company seeks distributors for processed fish products](#)

Update: 2021-05-03 - Deadline: 2022-05-04

The Portuguese company is a deep-frozen cod processing company with technical knowledge for about 30 years. Codfish is processed according to the customer's requirements and the target market's demands. The company is looking for partners to commercialize the products under a distribution services agreement and can adapt the product image and brand depending on the requirements of the different markets.

[A Dutch company is looking for distributors in Europe for the sales of their high-quality food supplements.](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A Dutch company is specialized in the development of high-quality health and cosmetic products. One of their main brands is focused on the development, production and sales of high-quality food supplements. A highly science based approach is used, to improve the bioavailability and absorption of the food supplements by the body. In order to expand their commercial activities, the company is looking for distributors in Europe. The company aims at a distribution services agreement.

[Polish manufacturer of self-draining clay irrigation vessel seeks distributors](#)

Update: 2021-04-23 - Deadline: 2022-04-24

This Polish cooperative manufactures pro-ecological self-draining clay irrigation vessel (olla or oya), which can be used in crops, vegetable gardens, flower beds, as well as home gardens and large pots. Using this vessel saves water, time and helps the plants to grow better. The cooperative is aiming to export its product to foreign markets and is looking for distributors in European countries.

ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a eencanarias@itccanarias.org