

Boletín de Oportunidades de Cooperación: Industria - 7/5/2021

Oportunidades de cooperación tecnológica: Búsquedas de Socios

[Seeking for elevator or automations manufacturer for Horizon Europe EIC Pathfinder Open 2021 proposal](#)

Update: 2021-05-03 - Deadline: 2021-05-18

A Greek ICT & Robotics company is preparing a proposal for the Horizon EIC Pathfinder Open Call. The company aims to automate the phases of inspection in indoor building assets. One industrial manufacturer of elevator or automation is sought for completing the consortium.

[Italian SME is looking for a partnership with a farm company for testing a drone that sprays phytosanitary products on crops \(Framework Programme: H2020\)](#)

Update: 2021-04-24 - Deadline: 2021-05-31

An Italian and a Lithuanian SMEs have developed a technology that enables drones to spray phytosanitary products on crops. In order to participate in the 2nd open call of the H2020-funded AgROBOfood project, the consortium is looking for an end-user where testing and validating their aerial spot spraying system, under research cooperation. The partner sought is farm company with know-how of pest control treatments, whose main cultivations include e.g. vineyards, apples, pears, small fruits, etc.

Oportunidades de cooperación tecnológica: Demandas

[Turkish flexo plate manufacturer is looking for a process to reuse photopolymer for flexo plate production](#)

Update: 2021-05-05 - Deadline: 2022-05-06

A Turkish SME who is active in the digital and physical printing sector is looking for ways to reuse photopolymer for flexo plate production which is a waste material gained during the production of flexo plates themselves. Businesses with knowledge in this field are invited into research or technical cooperation.

[Dutch internationally operating company in logistic processes at airports is looking for solutions to identify characteristics of baggage in order to prevent disruptions](#)

Update: 2021-04-28 - Deadline: 2022-04-29

Global market leader for future-proof logistic process automation at airports and parcel markets, is looking for an automated digital system solution that can classify baggage based on its characteristics, to prevent process disruptions and improve process automation performance. This request refers to an innovation challenge published on an open internet-platform. Cooperation will be arranged in a framework of a commercial agreement with technical assistance or a license agreement.

[Small alternative energy storage devices sought](#)

Update: 2021-05-04 - Deadline: 2021-06-04

A German company seeks a start-up company as partner for the development of an alternative energy storage device for small electrical appliances. The solutions should have better performance data, should decrease costs and save resources compared to the lithium-ions used up to now. This is organised as a competition, and so expressions of interest should be submitted by 31st of May. A technical cooperation agreement is sought with an innovative start-up that has solutions for energy storage.

Oportunidades de cooperación tecnológica: Ofertas

[Fully integrated sustainable mobility service offered](#)

Update: 2021-04-30 - Deadline: 2022-05-01

A Spanish SME working in the field of sustainable mobility and carsharing offers a fully integrated mobility service including IoT connectivity to vehicles, data management, customer mobile app development, fleet managers, enterprise and institutions management digital tool, data intelligence and optimization, including renewable energy management. The company is looking for partners to establish a licence agreement or a commercial agreement with technical assistance.

[Ukrainian startup creating a combine for the Moon is looking for financial or joint venture agreements](#)

Update: 2021-04-30 - Deadline: 2022-05-01

A Ukrainian startup is creating a combine rover devoted to water mining and payload transportation on the Moon. The team is looking for financial or joint venture agreements to finish the technical documentation phase and manufacture a prototype.

[Cost saving and highly flexible coating technology for new applications of micro- and nanolayers in industry and research](#)

Update: 2021-05-05 - Deadline: 2022-05-06

An Austrian SME offers novel atmospheric plasma coating processes enabling new combinations of coatings and substrates (even paper, plastic, wood etc.) and complex substrate shapes. Easy and fast development / production of new coatings (biocidal, conductive, anticorrosive, tribological etc.) are made possible. The plug-and-play solutions save 60% of operating costs. Industrial partners, R&D departments, research institutes are sought for commercial, technical, license or research cooperations.

[Comprehensive solution for the design of digital instructions for all organisational processes.](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Spanish company, specialising in software development based on new technologies (Augmented Reality, Internet of Things and Wearables), has developed a comprehensive solution for the design and execution of all the organisation's processes, with digital step-by-step

instructions and real-time monitoring of the active processes. All the information at the service of the connected employee at the moment he/she needs it. The company is looking for license agreement.

[Slovak manufacturer of plastic parts is looking for industrial partners to establish commercial agreement with technical assistance or manufacturing agreement](#)

Update: 2021-04-28 - Deadline: 2022-04-29

The Slovak mould injection company producing mainly plastic components for health, electro technical, lightning and medical industry offers commercial agreement with technical assistance or manufacturing agreement in the EU countries, mainly in Scandinavia but also in Switzerland and Norway.

[The Slovak company offers biological solution for contaminated sites, ecological mining and metals removal from minerals while producing biofertilizer is looking for license or joint venture agreement](#)

Update: 2021-04-29 - Deadline: 2022-04-30

The Slovak company is dealing with a new bioleaching method, giving various industrial waste a second life, replacing dangerous mining and processing methods and removing metals from industrial minerals in an ecological and economic way while producing biofertilizer. It is looking for license or joint venture agreement.

[New technique for non welded metallic junctions.](#)

Update: 2021-04-27 - Deadline: 2022-04-28

An Italian research and innovation Institute has developed a new technique for low-cost and reliable non welded metallic junctions, maintaining vacuum tightness also in heavy loading conditions, applicable also to not weldable materials and heterogeneous junctions. The new technique, originally developed for nuclear fusion applications, is also suitable for other areas of large-scale production. The preferred cooperation types are license agreement, financial agreement or commercial agreement.

[Ergonomics in manufacturing](#)

Update: 2021-04-23 - Deadline: 2022-04-24

An Italian SME has developed a new service focused to identify and consolidate the needs of the current workforce working in manufacturing settings. This includes understanding users' activities, identify strengths/weaknesses of the human-machine and human-human collaboration, analysis of human-machine interfaces and production lines. The SME is looking for collaboration, private initiatives, and commercial agreements with technical assistance, mainly in Europe and extra-EU

[Mobility as a Service \(MaaS\) solutions for cities, public transport authorities or integrators offered under licence or technological agreements.](#)

Update: 2021-05-06 - Deadline: 2022-05-07

A French company has developed unique Mobility as a Service (MaaS) platforms in white label for cities, local authorities and public transport companies, looking for sustainable and smart mobility solutions. The SME is looking for potential partners such as cities, public transport authorities, or even integrators, interested in such a solution. License agreement or commercial agreement with technical assistance is expected.

[Technical product development for medical devices](#)

Update: 2021-04-27 - Deadline: 2022-04-28

Dutch SME and co-creator of practical solutions in measuring and control technology offers technical or research cooperation agreement for development for medical devices. The company offers its knowledge and skills in mechanics, electronics, software and medical biology to work with research groups, (spin-off) SMEs and multinationals to develop a technology from proof of concept stage to a market ready device. The company is open to cooperation in Eurostars or Horizon Europe project.

[Advanced geolocated audio archiving system for soundscapes](#)

Update: 2021-04-27 - Deadline: 2022-04-28

An Italian SME creating and distributing audiovisual works in the Film industry has developed an advanced archiving system for geolocated audio files, with particular reference to soundscapes. These sound recordings contain a huge amount of information very difficult to archive, analyze and use through traditional systems. Organizations interested to use this technology for noise pollution or environment monitoring and analysis are sought for commercial agreement or technical cooperation.

[Italian company in sustainable fashion sector seeking to establish research cooperation agreements](#)

Update: 2021-04-29 - Deadline: 2022-04-30

The company is a thoroughly sustainable jeans producer based in northern Italy, willing to exploit their research and development capacity in textile circular economy through research cooperation agreements.

[Flexible deformable sheet structure](#)

Update: 2021-04-30 - Deadline: 2022-05-01

A research group from North of Italy has invented a morphable sheet structure which can be flexed, bent and twisted and which shape can be modified, providing a sheet structure with adaptable or programmable shape. This sheet structure can be used for many applications, such as implantable stents, deployable constructions like antennas, solar panels or sails, adaptive skins for organic architecture, soft robots or haptics. They are looking for financial, joint venture and license agreements.

[New type of casting resins & porous sheets](#)

Update: 2021-05-05 - Deadline: 2022-05-06

A German SME developed a patented casting resin system that is especially suitable for the thermoforming process. In addition, the SME developed porous slabs that are suitable for many applications such as vacuum tables, filtration, etc. Clear competitive advantages can be manifested compared to competitive materials. Partners from the pattern and mould making sector are sought for commercial agreement with technical assistance.

[Automatic paper weight measuring system for paper production lines is offered by a Polish manufacturer of process equipment based on a commercial agreement with technical assistance](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Polish manufacturer of process equipment, machines and production lines is offering an automatic paper weight measuring system for paper production lines that can be used to streamline the quality control process in laminate and impregnated paper production industry. The machine has a considerable potential to be applied also in other branches. Commercial agreement with technical assistance will be considered. Target partners: manufacturing companies.

Oportunidades de cooperación empresarial: Demandas

[Croatian company active in the area of distribution and trade in metallurgy sector offers a distribution services agreement and trade intermediary services](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A company from Croatia, operating within metallurgy sector, specialised in the production of metal products, but also in the distribution, offers a distribution services agreement and trade intermediary services to prospective partners from Europe and beyond.

[French company seeks provider of cosmetic solution for overnight use which prevents body from sleep wrinkles for distribution agreement](#)

Update: 2021-05-04 - Deadline: 2022-05-05

French SPA and well-being company is looking for an innovative solution for its customers to avoid the appearance of facial and necklines wrinkles during the night or at least to make them disappear. The solution should be mechanically cosmetic (sticky strips, silicon pads, masks, pillow...) or naturally cosmetic (organic product of plant or algae origin) or other. A distribution agreement is sought with a partner providing such specific anti-wrinkles products, preferably located in Europe.

[A Greek company is looking for metal surface coating services under an outsourcing agreement](#)

Update: 2021-04-28 - Deadline: 2022-04-29

An SME company based in Greece, active in the field of hydrogen production is looking for an experienced partner with suitable metal surface coating technology of thin alloy metal sheets. The type of partnership is outsourcing agreement.

[French SME is looking for manufacturers able to produce wetsuits and accessories in neoprene.](#)

Update: 2021-05-03 - Deadline: 2022-05-04

A French SME that commercializes a new brand of kitesurfing, windsurfing and wingfoiling wetsuits and accessories in neoprene is looking for its first collection, partners in Europe for manufacturing agreement.

[A German online food delivery service is looking for a porcelain manufacturer to produce custom food to-go packaging according to design requirements](#)

Update: 2021-05-04 - Deadline: 2022-05-05

A German sustainable online food delivery service is looking for a supplier / manufacturer of porcelain that can produce porcelain to-go packaging according to the design requirements set by the German company. The company is interested in partnerships in the frame of a manufacturing agreements.

[Romanian company is looking for manufacturers of laminate flooring, ceramic sanitary ware and ceramic tiles \(floor tiles and faience\) for entering on Romanian market based on commercial agency agreement\(s\)](#)

Update: 2021-04-27 - Deadline: 2022-04-28

The company is located in the North-Eastern part of Romania. It is interested in representing foreign companies and developing the Romanian market with different models of laminate

flooring, ceramic sanitary ware and ceramic tiles (floor tiles and faience), based on commercial agency agreement(s) with relevant manufacturers.

Oportunidades de cooperación empresarial: Ofertas

[An Albanian industrial laundry is looking for textile companies to get engaged in outsourcing and subcontracting agreements.](#)

Update: 2021-04-29 - Deadline: 2022-04-29

An Albanian industrial laundry, which has been specializing in the treatment of clothing for more than 25 years, is looking for an industrial company to conclude an outsourcing or subcontracting agreement with. The company has separate departments, each of which is specialized in different sectors such as laundering, scraping, brushing, stroking and the artistic processing of textiles as well as the ironing and packing of clothing.

[An Albanian manufacture of polypropylene and paper bags seeks for partners to cooperate under a distribution services agreement.](#)

Update: 2021-04-26 - Deadline: 2022-04-27

Founded in Tirana in 2001, it is an Albanian company which operates in the production of paper and polypropylene bags and sacks. It is looking for trade intermediaries (distributors) to be engaged in a long term distribution services agreement.

[Spanish company specialized in the repair of reusable and returnable plastic items is looking for European partners to work under a joint venture agreement.](#)

Update: 2021-05-05 - Deadline: 2022-05-06

A Spanish company, specialized in the repair of a large series of industrial returnable/reusable transport packaging and plastic items made of PE/PP (Polyolefins/polypropylene), has developed and patented an innovative technology for repairing the plastic, based on welding which guarantees the recovery of at least 98% of its former strength. The company is looking for industrial companies with a background in repairing or manufacturing plastic items to work under a joint venture agreement.

[Italian company that produces paper envelopes is looking for distributors.](#)

Update: 2021-04-29 - Deadline: 2022-04-30

This Italian company produces high quality paper and fabric envelopes. It offers the possibility to print envelopes and bags according to the colors and design that best represent the corporate identity of the customer, also dealing with the customization of fabric ribbons, labels with the logo and printed gift paper. The company is looking for distributors in United Kingdom, France and Germany.

[A Macedonian company, manufacturer of pneumatic and hydraulic parts according to customer's design, is offering its services under subcontracting agreements](#)

Update: 2021-04-29 - Deadline: 2022-10-26

The Macedonian company is producing pneumatic and hydraulic parts according to the design of the customers. Its main activities are: milling, turning, cutting and drilling and the materials used for production are different types of: aluminum, steel, iron, brass, copper, plastics and others. The company is offering services such as milling, turning, drilling and cutting) under subcontracting agreements.

[A Macedonian producer of stainless steel products and solutions seeks distribution and outsourcing opportunities](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A Macedonian company that is well-known in its region for producing epoxy insulators and stainless steel cookware, as well as offering a wide range of metal-processing solutions such as forging, measuring transformers, and surface protection, is striving towards broader market outreach and therefore seeks international collaboration via distribution services agreement and outsourcing agreement.

[A Macedonian printing company offering a full range of printing solutions for various materials seeks outsourcing and subcontracting partners.](#)

Update: 2021-05-04 - Deadline: 2022-05-05

A Macedonian printing company with over 25 years of experience in printing, pre-press, die-cutting, foil stamping, faux letterpress, embossing, debossing, design and production of mail and packaging materials, as well as customized promotion materials is looking for international partners in order to cooperate under outsourcing or subcontracting agreement, offering its wide range of product outputs such as books, posters, flyers, brochures, monographs, magazines, notebooks, folders, bags, etc.

[A Polish small manufacturer of handmade products based on wool is looking for distributors](#)

Update: 2021-05-05 - Deadline: 2022-05-06

A small Polish manufacturer of all types of outwear knitted for women, woollen toys for kids and decorative items for houses, for example pillows and poufs, is looking for distributors to expand the business in European countries. The products are unique. The company has been taking in only special orders - a few pieces for each client.

[Russian manufacturer of facade concrete made of glass fiber reinforced concrete is looking for foreign partners under distribution or manufacturing agreements](#)

Update: 2021-04-29 - Deadline: 2022-04-30

The Russian company from Ivano is engaged in the production of a facade decor of any type of complexity from modern and durable material - glass fiber reinforced concrete. The forms made of this material can be used for the facade of walls, for the decoration of home, residential and office premises. The Russian company is looking for reliable partners to conclude distribution services or manufacturing agreements.

[Russian manufacturer of workwear and uniforms for personnel is looking for distributors](#)

Update: 2021-04-28 - Deadline: 2022-04-29

The Russian company from Ivanovo is engaged in the development and production of workwear: clothing for medical personnel, employees of the service sector and trade, etc. The company annually increases the range of clothing that meets the requirements of comfort and wear, as well as the necessary certification. The company is looking for reliable partners to conclude a distribution services agreement.

[Russian textile company is looking for distributors](#)

Update: 2021-04-29 - Deadline: 2022-04-30

One of the most famous Russian textile companies from Ivanovo is engaged in the production of bed linen pillows blankets and home textiles. All textiles and manufactured products are certified and meet all quality standards. The company is looking for reliable partners from the textile industry to conclude a mutually beneficial distribution services agreement.

[Russian producer of attachments for road-building and mining equipment is looking for distributors](#)

Update: 2021-05-05 - Deadline: 2022-05-06

A Russian company from Ivanovo is engaged in the development and production of mounted working equipment: buckets for excavators, front loaders, backhoe loaders, etc. This equipment is necessary for use in road building and mining. The company is looking for reliable partners to conclude distribution services agreements with.

[Turkish grain processing machinery company is looking for distributors and agents.](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A Turkish Company that designs, manufactures, and completes turnkey flour, semolina, feed mill, and silo machinery for grain processing. The company is improving its products through new technologies and lean manufacturing processes. The sector experienced company can produce machines according to customer demands as well. The company is looking for distributors, agents in European and non-European countries.

[COVID-19: Ukrainian manufacturer of a non-medical device for disinfection of COVID-19 is looking for distribution service and joint venture agreements](#)

Update: 2021-05-06 - Deadline: 2022-05-07

Ukrainian manufacturer of medical and preventive equipment developed, manufactured, and tested a universal device for disinfection of COVID-19 and other types of viruses and bacteria using a vapor-ozone mixture. The company is looking for interested partners in a distribution service or joint venture agreement.

[Greek company specialized in the trade of disinfectants and cleaning products, also against Covid-19, for household and industrial use is looking for distribution services and commercial agency agreement.](#)

Update: 2021-04-26 - Deadline: 2022-04-27

The Greek company is specialized in the trade of high quality, EU standard compliant professional cleaning products, for household and industrial use. It offers its products and services for optimization of hygienic efficiency, safety, labor and resources to its business partners, also against Covid-19. Wishing to expand their presence on foreign markets, the company seeks partners to work with under commercial agency or distribution services agreements.

[Romanian traditional high quality leather shoes manufacturer is looking for distribution services and manufacturing agreements](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Romanian company designing, producing and commercializing its own collection of high quality leather shoes at very competitive prices is seeking foreign partners for distribution services. The company is also interested in manufacturing other companies' orders, based on manufacturing agreements.

[Innovative Swedish jewellery company creating fine jewellery from melted down illegal firearms is seeking both online and offline channels and retailers in Germany and USA under distribution services agreement](#)

Update: 2021-05-05 - Deadline: 2022-05-06

The Swedish SME is the first fashion company in the world to make jewellery from melted down illegal firearms. The company creates a wide selection including bangles, charms, rings, necklaces, bracelets and earrings. The target groups of the company are within high-end online stores, but they also work with selected fine jewellers and lifestyle stores around the world. The company is now looking for physical and digital resellers in Germany and USA under distribution services agreement.

[A Romanian company specialized in manufacturing of precast concrete fences is looking for a distributor and/or a commercial agent](#)

Update: 2021-04-26 - Deadline: 2022-04-27

The Romanian company has a team of architects and engineers with extensive experience in the field, which will ensure the quality of the products. The concrete used for the entire range of fences is made of cements with superior strength class as well as additives of high quality. The company is looking for foreign distributors and/or commercial agents in order to establish a long-term cooperation.

[Slovak manufacturer of tipping bodies for truck seeks agents and distributors](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Slovak company, established in 1993, is a producer of tipping bodies, trailers and semitrailers. The company is looking for partners to cooperate via commercial agency agreement or via distribution services agreement.

[The Slovak company engaged in the development and production of baby carriers & wraps is looking for partners to establish distribution services agreement](#)

Update: 2021-04-27 - Deadline: 2022-04-28

The Slovak company dealing with development and production of ergonomic baby carriers and wraps is looking for distributors for the long-term cooperation in the area of products sales – baby carriers and wraps. The company is looking for the distribution services agreement especially in the EU markets but also in Switzerland, Japan, Russia and Ukraine.

[The Slovak company engaged in the development and production of barefoot shoes & barefoot socks is looking for business partners under the distribution services agreement](#)

Update: 2021-04-30 - Deadline: 2022-05-01

The Slovak company dealing with the development and production of barefoot shoes, is looking for distribution partners for a long-term cooperation to sale its products. The company is looking for the distribution services agreement especially in the EU markets but also in Switzerland, UK, USA and Norway.

[Spanish manufacturer and supplier of premium interior vinyl flooring looking for distributors or commercial agents.](#)

Update: 2021-05-04 - Deadline: 2022-05-05

Spanish company based in Mallorca manufactures and supplies premium interior vinyl flooring with a variety of structures such as; timber, laminate, bamboo, cork, tile and carpet. The company is looking for distributors and commercial agents.

[Manufacturer of shot blast solutions for surface treatment is looking for distributors or commercial agents](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A medium-sized manufacturer of blasting machines for surface treatment from Germany is looking for distribution partners. It has a wide range of applications with many machines. The workpieces to be treated can range from small chains to large steel constructions. The machines are mainly used in metal processing, mechanical engineering companies, foundries, automotive industry, fastening industry, etc. The company offers a commercial agency or a distribution services agreement.

[An Italian company specialized in the realization of photovoltaic systems, canopies, LED street and hybrid systems, is looking for joint ventures, agency and distribution agreements](#)

Update: 2021-04-27 - Deadline: 2022-04-28

An Italian company located in the province of Ragusa, in the south of Sicily, looks for agents and distributors involved in the field of green energy, interested in photovoltaic systems, small photovoltaic modules, green furnishing urban elements such as canopies and stand alone LED street light systems and off grid and hybrid systems. The company aims also at finding joint ventures for the realization of photovoltaic plants and lighting projects.

[Israeli company providing services to the aerospace, military, medical, electronics offers subcontracting and outsourcing agreements](#)

Update: 2021-05-06 - Deadline: 2022-05-07

An Israeli company was founded in 2006, and specializes in developing, planning and manufacturing precise machining, complex systems and parts assemblies for a variety of industries with high quality requirements. The company is seeking a partner who should have complex and precise metal parts and to have a knowledge and experience in this field and offer their services under outsourcing and subcontracting agreements.

[A Czech company seeks agents for its proprietary workflow software designed for small construction companies and related crafts under a commercial agency agreement](#)

Update: 2021-04-23 - Deadline: 2022-04-24

A Czech company has developed a software tool for digitization of processes in small construction companies and related crafts like electricians, heating, roofer etc. The workflow system allows management and inventory of the projects, carried out by workers, regardless of the location of the projects' execution. The company looks for agents for promotion and distribution within commercial agency agreements.

[Ukrainian fashion brand of ethnic-clothing for women, men and children is looking for agents and distributors](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Ukrainian company produces modern ethnic-clothes for women, men, and children. The company produces embroidery shirts and dresses, choosing the highest quality of flax, with the base of the collection being embroidered shirts in boho-style. The company is looking for agents and distributors in global markets.

[A Turkish company specialized in rubber spare parts for construction machines looks for distributors, commercial agents and offers manufacturing](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A Turkish company specialized in manufacturing rubber spare parts for construction machines is one of the leading companies nationwide. The company has also the capacity to manufacture specially designed orders. Spare parts made out of polyurethane, polyethylene and plastics are also within the scope of the company. The company looks for distribution agreements, commercial agency and offers manufacturing services.

[An Italian producer of 3dimensional multi jet fusion protective masks is looking for distribution services and commercial agency agreements](#)

Update: 2021-05-05 - Deadline: 2022-05-06

An Italian company has designed and developed a protective mask made of thermoelastic polyurethane (TPU) with a Nylon PA12 grid that contains a high protection non-woven fabric filter. The level of protection is higher than 99.2%, therefore the mask can also be used in the healthcare sector as well as by any professional category. The product is made in Italy and is CE marked. The company is looking for distributors and resellers in Europe, as well as agents.

[Czech manufacturer of proprietary aluminium-based modular van racking systems and van shelvings looks for agents in Europe to sign commercial agency agreement.](#)

Update: 2021-04-26 - Deadline: 2022-04-27

Czech company has developed and manufactures own aluminium racking systems and shelvings for various vans with an absolute adaptability to customer's needs. The company looks for agents in Europe with installation and service capacities. Partners receive proprietary online configurator for a smooth generation of the bespoke solutions.

[Leading Israeli supplier of protective textile solutions for military and security forces seeks distributors](#)

Update: 2021-05-06 - Deadline: 2022-05-07

An Israeli company is the country's earliest still active developer and producer of body armor, with a mastery over practical innovation, production, and supply of protective gear, especially against chemical, biological and other types of dangers. This manufacturer already supplies security forces such as the Israel Defense Forces (IDF). They are looking for distribution manufacturing and franchise partners.

[A Romanian company specialised in engineering and consulting services for software solutions is offering to become a subcontractor for foreign partners](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Romanian engineering and consulting company acting as a major provider for computer technology aided processes, training, technical support and consulting services is looking for partnerships with companies present on international markets in the field of automotive, aerospace, heavy equipment, nuclear and defence, through subcontracting agreements. The company is offering integrated services on computer aided design, manufacturing and virtual prototyping, to better support customer needs.

[Austrian company which invented osmotic water treatment membrane processes for water plants is looking for technical distribution partners and offers its process technology as subcontractor for pilot projects](#)

Update: 2021-04-27 - Deadline: 2022-04-28

An Austrian company invented an osmotic process for water treatment & energy production. The company is now offering itself as a subcontractor for international industrial and municipal applications of water separation and -treatment pilot projects. The company is also looking for skilled distribution partners within the field of international water treatment plant installations with maintenance service.

[A Serbian company for manufacturing and maintaining electric equipment for locomotives, trolleybuses, trams, seeks distributors, commercial agents or clients under a manufacturing agreement](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Serbian company, specialized in production, maintenance and repair of electric vehicle parts (for locomotive, trolleybus, tram) is seeking distributors or commercial agents. The company offers pantographs, contactors, plugs & sockets, controllers, voltage regulators, EP valves, extinguished chambers contacts, copper connections and converters. The company can also build parts of electric vehicles according to specifications or designs provided by the client under a manufacturing agreement.

[A Spanish company manufacturer of woodwork desktop CNC milling machines is looking for commercial agents or distributors](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Spanish tech start-up dedicated to the research, design and production of technological tools for digital manufacturing, is looking for distribution service or commercial agency agreements for its CNC (computer numerical control) milling machines engravers. All types and sizes of companies are sought for cooperation, but artisan woodworking workshops related sectors could benefit the most from this technology.

[A German interdisciplinary communications agency specialised in public relations, content marketing and conference management, with expertise in various technical topics, offers their services under a subcontracting or outsourcing](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A German agency for communications, public relation, content marketing and conference management is specialized in marketing and presentation of technical content in various application fields. They offer their expertise to all organizations looking for professional PR services and content marketing. Moreover, they seek EU project consortia that are looking for a professional dissemination partner for the work package dissemination. Subcontracting or outsourcing agreements can be concluded.

[Czech manufacturer of boilers offers manufacturing or subcontracting of metal working services in Germany, Switzerland, Denmark, Benelux and UK](#)

Update: 2021-04-27 - Deadline: 2022-04-28

A Czech engineering company is manufacturing boilers and specialised in metalwork with CNC punching and laser cutting, as well as with welding and various surface treatment. It would like to expand its activities to Germany, Switzerland, Denmark, United Kingdom and the Benelux countries. The company is looking for new long-term partners who need metal work services for their products. The company offers manufacturing or subcontracting agreement.

[Italian sustainable jeans producer seeks distributors](#)

Update: 2021-04-23 - Deadline: 2022-04-24

An Italian company is a thoroughly sustainable jeans producer based in the north of the country, with a strong focus on organic textiles and recycled materials. They wish to expand their business operations abroad by establishing manufacturing and distribution services agreements.

[UK manufacturer of high-tech equipment for the asbestos removal industry seeks distributors in European markets](#)

Update: 2021-04-28 - Deadline: 2022-04-29

The UK company designs and manufactures a range of specialist equipment, including pressure monitors, air movers and related accessories, for use in the asbestos removal industry. The products enjoy an excellent reputation in all the countries where they are currently sold. Keen to

extend its export markets, the company is now looking to appoint new distributors in the European market

[Romanian consultancy firm specialized in polymers /plastic industry seeks agents and outsourcing/subcontracting opportunities](#)

Update: 2021-04-27 - Deadline: 2022-04-28

The Romanian consultancy firm specialises in the polymer/plastic industry from products design, R&D and innovation, manufacturing, sales and marketing and business growth. The company is looking for partners/agents who will help promote its consultancy services to potential clients. The company is also interested in providing its services to companies on the basis of subcontracting/outsourcing agreements.

[A Dutch company offering sustainable LED lighting solutions for sports fields and industry is seeking partners to conclude subcontracting and manufacturing agreements.](#)

Update: 2021-04-28 - Deadline: 2022-04-29

The Dutch company is active in LED (Light Emitting Diode) lighting solutions. Services include custom designing, installing, and maintaining the LED lighting including masts, especially for sports fields and industry grounds. The company is also the LED partner of a known Dutch lighting brand and uses the newest High Performance technology. The company is looking for partners to conclude subcontracting and manufacturing agreements.

ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a eencanarias@itccanarias.org