

Boletín de Oportunidades de Cooperación: TIC - 7/5/2021

Oportunidades de cooperación tecnológica: Búsquedas de Socios

[Seeking for elevator or automations manufacturer for Horizon Europe EIC Pathfinder Open 2021 proposal](#)

Update: 2021-05-03 - Deadline: 2021-05-18

A Greek ICT & Robotics company is preparing a proposal for the Horizon EIC Pathfinder Open Call. The company aims to automate the phases of inspection in indoor building assets. One industrial manufacturer of elevator or automation is sought for completing the consortium.

[Singapore company seeks Eureka partners for co-development in Emotion Artificial Intelligence for Behavioural Analytics](#)

Update: 2021-04-28 - Deadline: 2021-05-31

A Singapore SME has developed emotion recognition Artificial Intelligence (AI) solutions using advanced image processing and computer vision algorithms. It is seeking co-development opportunities for telehealth, especially for identification and mitigation of mental health issues. The technology has been deployed in social service and healthcare. The Singapore SME is seeking to partner European SMEs to participate in the Eureka Clusters AI call for joint innovation projects.

[Horizon Europe: UK company seeking partners for EIC Pathfinder call on gait analysis](#)

Update: 2021-05-06 - Deadline: 2021-05-16

A UK wearable tech company is part of a consortium including a Polish mobile app developer and an Irish digital health connector to apply for EIC Pathfinder funding to develop a smart shoe device to monitor and assess the motor function of a patient with Parkinson's disease. They are seeking experts in pathophysiology, healthcare app developers, data scientists and clinical partners to complete their consortium and apply for the funding, via research development agreement.

Oportunidades de cooperación tecnológica: Demandas

[Dutch government agency launched a market consultation for innovative solution to detect unauthorized devices for mobile calls inside custodial institutions](#)

Update: 2021-05-04 - Deadline: 2022-05-05

A Dutch government agency that controls all prisons in the Netherlands is looking for providers of innovative solutions for the detection of devices for mobile calling (3G, 4G and 5G) within area's of correctional facilities. To find the right technology they have launched a market consultation. After the consultation selected companies will be invited for a test phase. After a successful test phase a commercial agreement with technical assistance is envisaged.

[Dutch internationally operating company in logistic processes at airports is looking for solutions to identify characteristics of baggage in order to prevent disruptions](#)

Update: 2021-04-28 - Deadline: 2022-04-29

Global market leader for future-proof logistic process automation at airports and parcel markets, is looking for an automated digital system solution that can classify baggage based on its characteristics, to prevent process disruptions and improve process automation performance. This request refers to an innovation challenge published on an open internet-platform. Cooperation will be arranged in a framework of a commercial agreement with technical assistance or a license agreement.

[A Dutch healthcare organization is looking for new technologies to bring their current digital remote care application to a next level.](#)

Update: 2021-05-05 - Deadline: 2022-05-06

A Dutch healthcare organization provides care and guidance to people with intellectual disabilities. They run an on-line digital product which provides 24/7 remote care by professional counsellors. The organization is looking for technical and strategic partners to take the current product to the next level, both on the side of the user and on the side of the operator. A commercial agreement with technical assistance, a license agreement or a technical cooperation agreement is aimed for.

Oportunidades de cooperación tecnológica: Ofertas

[Fully integrated sustainable mobility service offered](#)

Update: 2021-04-30 - Deadline: 2022-05-01

A Spanish SME working in the field of sustainable mobility and carsharing offers a fully integrated mobility service including IoT connectivity to vehicles, data management, customer mobile app development, fleet managers, enterprise and institutions management digital tool, data intelligence and optimization, including renewable energy management. The company is looking for partners to establish a licence agreement or a commercial agreement with technical assistance.

[Spanish technology company offers software to add custom metadata in bulk, dynamic filters, and views, and create workflows to improve productivity and organization](#)

Update: 2021-04-26 - Deadline: 2022-04-27

Spanish company working in technology solutions in the cloud has developed a software to add custom metadata in bulk, dynamics filters, views and create workflows. The company is looking for Small and Medium-Sized Enterprises that need a Document Management System (DMS) to store, manage and control the flow documents within the organization. The company offers themselves as partners to cooperate in the digital transformation process under a commercial agreement with technical assistance.

[Expertise in analytics, system interoperability, health information systems and innovation in e-health](#)

Update: 2021-05-05 - Deadline: 2022-05-06

Spanish IT SME with experience in analytics, system interoperability, health information systems and innovation in e-health is looking to form partnerships with industry and/or academia under research cooperation agreements to apply for Horizon Europe calls in the health work programme 2021-22.

[High technological related to COVID19 company based in South Korea is looking for cooperation agreements from Italy, and France.](#)

Update: 2021-04-29 - Deadline: 2022-04-30

The company's technology is at the intersection of Artificial Intelligence & Genomics Big Data. They provide AI to make pharma R&D smarter, faster, and more effective. Their main business are divided into 4 fields, - Information Technology - Bio Technology - Big Data Technology - Healthcare Technology The company is looking for suitable local pharmaceutical firms related to these fields.

[Spanish technology company offers the creation of virtual assistants, chatbots, to help solve the requests of the clients.](#)

Update: 2021-05-05 - Deadline: 2022-05-06

Spanish company working on technology solutions in the cloud offers virtual assistants, chatbots, designed to optimize relationships between companies and their customers. The company is looking for SMEs that need to resolve incidents quickly, generate more leads, streamline sales processes with customers, and improve business efficiency. They offer themselves as partners to cooperate in the digital transformation process under a commercial agreement with technical assistance.

[Impact of projects is assured by measuring search volumes on more than 10'000 channels, in 200 countries and in 30 languages](#)

Update: 2021-04-27 - Deadline: 2022-04-28

The technology developed by a Swiss R&D institute uses a new multi-channel, multinational and multilingual approach extracting application programming interface (API) data from 14'103 technical intermediate sources worldwide (search engines, social networks...). For any project it may evaluate and assure the "impact" (search interest of internet users) based on reliable and valid big data. Research cooperation with university and industry partner especially in Horizon Europe projects is sought.

[Cost saving and highly flexible coating technology for new applications of micro- and nanolayers in industry and research](#)

Update: 2021-05-05 - Deadline: 2022-05-06

An Austrian SME offers novel atmospheric plasma coating processes enabling new combinations of coatings and substrates (even paper, plastic, wood etc.) and complex substrate shapes. Easy and fast development / production of new coatings (biocidal, conductive, anticorrosive, tribological etc.) are made possible. The plug-and-play solutions save 60% of operating costs. Industrial partners, R&D departments, research institutes are sought for commercial, technical, license or research cooperations.

[A French company specialised in digital environmental monitoring is looking for partners in offshore wind farms](#)

Update: 2021-04-27 - Deadline: 2022-04-28

A French start-up developed an innovative digital solution to assess marine megafauna in offshore wind farms. The company is looking for partners to integrate its solution in offers for offshore wind farms environmental assessments in other European countries under commercial agreement with technical assistance.

[Ergonomics in manufacturing](#)

Update: 2021-04-23 - Deadline: 2022-04-24

An Italian SME has developed a new service focused to identify and consolidate the needs of the current workforce working in manufacturing settings. This includes understanding users' activities, identify strengths/weaknesses of the human-machine and human-human collaboration, analysis of human-machine interfaces and production lines. The SME is looking for collaboration, private initiatives, and commercial agreements with technical assistance, mainly in Europe and extra-EU

[Infrared sensor for gas leak detection and gas leak mapping to apply for Horizon Europe call for proposal](#)

Update: 2021-04-28 - Deadline: 2021-11-15

The French company has developed and put in production a non-dispersive infrared gas sensor based on a patented technology for gas leak detection in industrial sites. The company is working on a new gas leak map solution for production site. This innovative solution will also build on the results of a previous successful pollution map for smart cities. The company is willing to join a Horizon Europe project or to further develop its technology under a research agreement.

[Seeking to license Industrial Internet of Things enabled platform for asset condition monitoring in industrial plants and to join forces with potential investors and partners for commercialization of non-destructive, retrofittable high-end monitoring units](#)

Update: 2021-04-29 - Deadline: 2022-04-30

Successfully integrating business agility with the predictability of process-oriented software development, the company is offering to license its asset condition monitoring platform to make industrial plants operation and maintenance safer and more predictable by providing a new dimension of information. Besides licensing to end users, financing agreements with investors and commercial agreements with technical assistance with resellers and integrators are desirable.

[UK company that has designed an innovative legal services chatbot providing quicker, more efficient and cheaper legal services for small businesses, is seeking commercial partners to offer technology under license agreements.](#)

Update: 2021-04-23 - Deadline: 2022-04-24

The innovative UK start-up has developed a legal services chatbot that enables legal providers to deliver faster, better and more cost effective legal services to SMEs and individuals. The chatbot is multi-channel and works as an app for iOS and Android, websites and Amazon Alexa. It is disrupting how legal services are bought by SMEs and individuals. The company is looking for collaboration with partners under licensing agreements.

[Platform for wirelessly powered & connected IOT end-nodes such as sensors, buttons, switches etc.](#)

Update: 2021-04-30 - Deadline: 2022-05-01

A UK/Singapore joint venture offers a wirelessly powered (maintenance-free) IOT platform based on standard WiFi connectivity. The platform doesn't require coding/programming. It is designed for rapid development of IOT end-nodes with robust integration to any software and internet services. Solution providers in automation, home automation, security, monitoring systems and the like are sought to acquire the system or design under a license or commercial agreement with technical assistance.

[Mobility as a Service \(MaaS\) solutions for cities, public transport authorities or integrators offered under licence or technological agreements.](#)

Update: 2021-05-06 - Deadline: 2022-05-07

A French company has developed unique Mobility as a Service (MaaS) platforms in white label for cities, local authorities and public transport companies, looking for sustainable and smart mobility solutions. The SME is looking for potential partners such as cities, public transport authorities, or even integrators, interested in such a solution. License agreement or commercial agreement with technical assistance is expected.

[A French SME offers to laboratories a software dedicated to R&D management in all fields of activities under commercial agreement with technical assistance](#)

Update: 2021-05-06 - Deadline: 2022-05-07

A team of French scientists has developed a simple tool that allows R&D project stakeholders to collect, centralize, track and secure all of related data, giving the ability to capitalize on the laboratory's knowledge. The company is offering commercial agreements with technical assistance to SMEs and private or public laboratories willing to digitalize their R&D activities with a unique, efficient and secure software.

[Technical product development for medical devices](#)

Update: 2021-04-27 - Deadline: 2022-04-28

Dutch SME and co-creator of practical solutions in measuring and control technology offers technical or research cooperation agreement for development for medical devices. The company offers its knowledge and skills in mechanics, electronics, software and medical biology to work with research groups, (spin-off) SMEs and multinationals to develop a technology from proof of concept stage to a market ready device. The company is open to cooperation in Eurostars or Horizon Europe project.

[Advanced geolocated audio archiving system for soundscapes](#)

Update: 2021-04-27 - Deadline: 2022-04-28

An Italian SME creating and distributing audiovisual works in the Film industry has developed an advanced archiving system for geolocated audio files, with particular reference to soundscapes. These sound recordings contain a huge amount of information very difficult to archive, analyze and use through traditional systems. Organizations interested to use this technology for noise pollution or environment monitoring and analysis are sought for commercial agreement or technical cooperation.

[German SME offers SaaS \(Software as a Service\) for text analysis - partners from Austria and Switzerland are sought](#)

Update: 2021-05-04 - Deadline: 2022-05-05

A start-up from Germany in the field of computer programming activities and the analysis of written texts developed technical and consultancy service packages for companies and organisations. The approach focusses on Natural Language Programming and Artificial Intelligence. The SME is looking for pilot partners in Austria and Switzerland in order to proof the business model within a Technical cooperation agreement setting. The SME also offers a License agreement for creativity agencies.

[A French SME is looking for partners for its turnkey patent portfolio management solution](#)

Update: 2021-04-29 - Deadline: 2022-04-30

The French SME provides an innovative patent management solution to improve business strategies. With a crossed sources personalized dashboards system, Intellectual Property (IP) processes are made accessible for any stakeholder. The main goal is to enable saving time, forecasting costs and making earlier key decisions. The company is interested mainly in commercial agreement with technical assistance or joint venture agreement, license agreement is possible.

[Romanian software developer offers transportation application for license or financial agreement.](#)

Update: 2021-05-06 - Deadline: 2022-05-07

A Romanian software company specialized in providing ITC solutions for industry developed a transportation application. The application aims to make the whole process of booking a truck easier and faster by connecting the shippers and carriers directly. The company is looking for license or financial agreement.

[Chinese teaching method for blind or visually impaired people](#)

Update: 2021-05-05 - Deadline: 2022-05-06

A Spanish university offers a new teaching method that allows blind or visually impaired people to learn Chinese. Since its essence is found in its writing and characters, a system has been devised so that blind people can learn and recognize the characters and write them. The partnerships sought are: manufacturing and/or financial agreement; technical cooperation agreement. The desirable partners could be other research organization, inclusion organizations and private or public companies.

[Therapeutic intervention web application program for the functional skills detection scale in children 0-6 years old](#)

Update: 2021-05-06 - Deadline: 2022-05-07

A Spanish university offers a tool that allows the automation, registration and evaluation of the functional skills detection scale in children 0-6 years old and the development of personalized programs through a web application. The tool is aimed at professionals from early care centers, specific to special education, centers that carry out interventions at an early age and academia. The partnerships sought are commercial agreement with technical assistance and license or financial agreement.

[Smart sensors based on QR codes](#)

Update: 2021-04-28 - Deadline: 2022-04-29

A Spanish university has developed a device to create a visual code in which the information stored can vary dynamically depending on physicochemical parameters. This can be used in medicine to offer rapid diagnoses, in the food industry to assess the status and quality of the product or for color calibration in printing. The university is looking for companies related to the development of smart packaging for medical and/or food industries or in vitro diagnostic tests, interested in licensing.

[Detector for measuring electron energy in scanning electron microscopes](#)

Update: 2021-04-30 - Deadline: 2022-05-01

A Spanish university has developed a detection device to measure electron energy in scanning electron microscopes that allows the measurement of both the intensity and the energy of electrons that are generated within it. The research group is looking for companies interested in licensing the patent-pending technology.

[Agricultural robot fully autonomous independent of the GPS signal.](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Spanish university research team specialised in agricultural automation has developed a method, a system and a robot enabling fully autonomous navigation through rows of plants or trees, such as vineyards. It is based on a set of built-in sensors that define and navigate a bi-dimensional grid, which makes the robot capable of operating without human interaction, avoiding obstacles and collisions, with no need of relying on GPS guidance. They offer license and technical cooperation.

Oportunidades de cooperación empresarial: Demandas

[Romanian architecture studio seeks partners for outsourcing and subcontracting agreements](#)

Update: 2021-05-05 - Deadline: 2022-05-06

Romanian architecture studio seeks partners specialized in 3D photorealistic visualizations, virtual tours, architectural photography, houses and interior design, in order to conclude outsourcing and subcontracting agreements and to take over some tasks given by the Romanian company.

Oportunidades de cooperación empresarial: Ofertas

[Spanish SME seeks company to acquire and exploit an online trip planner platform through a financial agreement or a joint venture](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Basque (Spanish) creative design SME has developed an online trip planner platform with machine learning capabilities that recommends users what to see and do in a city, organizing a customized and flexible visit through any technical device. The company is looking for partners interested in exploiting this platform under a financial agreement or a joint venture agreement.

[Italian cooperative is looking for agents in Europe in order to sell its Virtual Data Protection System \(UVDP System\).](#)

Update: 2021-05-01 - Deadline: 2022-05-02

This is a new Italian cooperative specialized in IT data protection which is looking for customers throughout Europe. Designed on the basis of open source software, it integrates a virtualization hypervisor and a file storage system. The service provided allows to choose to install the entire system or to use the company's space in an external datacenter. The company is looking for agents in Europe.

[Uruguayan IT company, with expertise in developing custom software solutions with agile methodologies and outsourcing development teams, is willing to conclude long-term outsourcing or subcontracting agreements](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A reliable Uruguayan software company, specialized in bespoke software solutions in Microsoft Azure Full Stack technologies would like to establish international, long-term business cooperation with companies in need of dedicated and customized software solutions and professional staff. The company not only provides expert software development services but also offers IT body-leasing services. The preferred type of cooperation is either outsourcing or subcontracting agreement.

[Greek company specialized in the trade of disinfectants and cleaning products, also against](#)

[Covid-19, for household and industrial use is looking for distribution services and commercial agency agreement.](#)

Update: 2021-04-26 - Deadline: 2022-04-27

The Greek company is specialized in the trade of high quality, EU standard compliant professional cleaning products, for household and industrial use. It offers its products and services for optimization of hygienic efficiency, safety, labor and resources to its business partners, also against Covid-19. Wishing to expand their presence on foreign markets, the company seeks partners to work with under commercial agency or distribution services agreements.

[Bulgarian producer of electronic and electro-mechanical products is looking for cooperation under manufacturing agreement for their innovative product for air disinfection](#)

Update: 2021-05-05 - Deadline: 2022-05-06

The Bulgarian company is specialised in the production of electronic and electro-mechanical products, plastic details, cable looms, interior and street/park LED lamps. It has developed an innovative product: a professional solution with UVC radiation for air disinfection by forced convection with human presence. The company is looking for partners under manufacturing agreement, as well as subcontracting and outsourcing agreement.

[French company, creator of an audio sleep aid device is looking for distribution service agreements](#)

Update: 2021-05-07 - Deadline: 2022-05-08

Based in southern France, the SME has created an audio sleep aid device that contains guided meditation and relaxation sessions conducted by sleep professionals. The products meet a great success in France where they are distributed by major retailers and concept stores. In several countries, the SME is now looking for value added distributors, able to prospect retailers, manage logistics and marketing under distribution service agreements.

[A Czech company seeks agents for its proprietary workflow software designed for small construction companies and related crafts under a commercial agency agreement](#)

Update: 2021-04-23 - Deadline: 2022-04-24

A Czech company has developed a software tool for digitization of processes in small construction companies and related crafts like electricians, heating, roofer etc. The workflow system allows management and inventory of the projects, carried out by workers, regardless of the location of the projects' execution. The company looks for agents for promotion and distribution within commercial agency agreements.

[Israeli electronic and mechanical assembler for Original Equipment Manufacturing \(OEM\) seeks strategic partner for turnkey solutions through financial agreement or manufacturing agreements](#)

Update: 2021-05-05 - Deadline: 2022-05-06

An Israeli based company provides complete electronic and mechanical solutions and electronic manufacturing services. The company provides full solutions and services including purchasing, assembly, production, and testing. They also focus on sub-contracting and turnkey outsourcing. This company is looking to build a long-term partnership for manufacturing activities with a foreign company through a financial or a manufacturing agreement

[Italian software and hardware house producing vending machines for the automatic distribution of Personal Protective Equipment \(PPE\) is looking for distributors and commercial agents under commercial agency and distribution services agreements in Europe](#)

Update: 2021-05-07 - Deadline: 2022-05-08

An Italian company, established more than 25 years ago, which designs and produces software and hardware solutions to support business development for the digitization and automation of work processes, with the aim of supporting customers to achieve the highest organizational efficiency is looking for long-term partnership in Europe for the distribution and promotion under commercial agency and distribution services agreements of its innovative and technological advanced vending machines.

[A UK company offers modern digital technologies aiding sales of property and real estate under outsourcing agreements](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A UK property tech company has extensive experience with what digital tools work best for selling different types of property. They have an in-house suite of tools to create Bird Eye View, drone videos, animations, CGI (computer-generated imagery), AR (augmented reality), VR (virtual reality), interactive virtual viewings. Most suitable digital campaign products are being offered under outsourcing agreements to owners and developers of property preparing for sales.

[A Romanian company specialised in engineering and consulting services for software solutions is offering to become a subcontractor for foreign partners](#)

Update: 2021-04-26 - Deadline: 2022-04-27

A Romanian engineering and consulting company acting as a major provider for computer technology aided processes, training, technical support and consulting services is looking for partnerships with companies present on international markets in the field of automotive, aerospace, heavy equipment, nuclear and defence, through subcontracting agreements. The company is offering integrated services on computer aided design, manufacturing and virtual prototyping, to better support customer needs.

[A Spanish company manufacturer of woodwork desktop CNC milling machines is looking for commercial agents or distributors](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A Spanish tech start-up dedicated to the research, design and production of technological tools for digital manufacturing, is looking for distribution service or commercial agency agreements for its CNC (computer numerical control) milling machines engravers. All types and sizes of companies are sought for cooperation, but artisan woodworking workshops related sectors could benefit the most from this technology.

[A German interdisciplinary communications agency specialised in public relations, content marketing and conference management, with expertise in various technical topics, offers their services under a subcontracting or outsourcing](#)

Update: 2021-04-29 - Deadline: 2022-04-30

A German agency for communications, public relation, content marketing and conference management is specialized in marketing and presentation of technical content in various application fields. They offer their expertise to all organizations looking for professional PR services and content marketing. Moreover, they seek EU project consortia that are looking for a professional dissemination partner for the work package dissemination. Subcontracting or outsourcing agreements can be concluded.

[UK manufacturer of high-tech equipment for the asbestos removal industry seeks distributors in European markets](#)

Update: 2021-04-28 - Deadline: 2022-04-29

The UK company designs and manufactures a range of specialist equipment, including pressure monitors, air movers and related accessories, for use in the asbestos removal industry. The

products enjoy an excellent reputation in all the countries where they are currently sold. Keen to extend its export markets, the company is now looking to appoint new distributors in the European market

[Looking for distribution/commercial agency agreements of a Portuguese medical device: balance platform for podiatry, physical and vestibular rehabilitation activities](#)

Update: 2021-05-03 - Deadline: 2022-05-04

A Portuguese SME designs, develops and implements medical devices. The company is looking for distributors for a medical device to physical rehabilitation activities. The medical device is a pressure and force platform with visual biofeedback. This Portuguese SME is looking for commercial agents to represent the new medical device and also distributors with background and knowledge from the medical devices of physical and vestibular therapy, and rehabilitation market.

[Romanian IT company offers joint-ventures to develop innovation-driven software products or solutions](#)

Update: 2021-04-27 - Deadline: 2022-04-28

A Romanian company couples augmented intelligence with natural language processing, image analytics, video analytics and emerging technologies to help businesses deliver immersive customer experiences. They are looking for companies that want to leverage innovation-driven solutions aimed at improving the business operations, under outsourcing agreement. Also, they are interested in investors and setting up joint-ventures to spin-out products and solutions developed through R&D.

[German IT company offers a debt collection software within commercial agency agreements in the Netherlands and Poland](#)

Update: 2021-05-05 - Deadline: 2022-05-06

An experienced German SME offers debt collection software. There are standard versions for different target groups, with the option to customize any solution to individual requirements. The software is characterized by a high level of automation and high reliability. Technical innovation, such as artificial intelligence, is integrated. Partners are sought to sell the software within commercial agency agreements in the Netherlands and Poland.

ENTERPRISE EUROPE NETWORK CANARIAS

Si identifica algún perfil de interés y quiere iniciar conversaciones y negociaciones con su propietario, indíquenos su título y referencia e iniciaremos el procedimiento.

Si usted no desea recibir más el Boletín Electrónico de Perfiles de Cooperación vía e-mail remita un correo a eencanarias@itccanarias.org